

EMPLOYEE REFERRAL BONUS PROGRAM (ERBP)



Referral Programs:

Please click on the Business Units for more Info

- Global Business Services (GBS)
 - [GBS GD Requirements](#)
 - [GBS Domestic - Diversity events for Women](#)
- Global Technology Services (GTS)
 - [GTS Open Positions](#)
- Integrated Technology Delivery - Global Delivery (ITD-GD)
 - [ITD-GD General Requirements Project Blaze - Double Referral Bonus](#)
 - [ITD-GD Graduate Hire - Fresher Requirement](#)
(Referral Bonus does not apply)
- Integrated Technology Delivery - Domestic
 - [ITD- Domestic - General Requirements](#)
 - [ITD- Domestic - Diversity events for Women](#)
- India Software Lab (ISL)
 - [ISL - General Requirements](#)
- Sales & Distribution (S&D)
 - [STG - General Requirements](#)
 - [SWG Double Referral Bonus Program](#)
 - [S&D - General Requirements](#)

- Integrated Technology Services (ITS)
 - [ITS - General Requirements](#)
-

ISL Referral Program

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC: ShilpaShankar_shilpsha@in.ibm.com					
Business Rule Analyst/Architect Brief Job Description: As a Business Rules Analyst/Architect you will engage with clients to automate and deploy highly variable, fine-grained operational decisions within the context of specific transactions, processes, policies or regulatory requirements for improved agility, profitability and risk management.	SWG-0299251	8-10 years	8-10 years	Bangalore Gurgaon Hyderabad Mumbai Pune	Will be communicated post candidate screening and selection
The Portal Architect Brief Job Description: The Portal Architect will design reference solutions enabling existing and new applications, application components, packaged software and systems to work together in a consistent manner through an Enterprise Portal Shared Service running Web Sphere Portal 6.1. The architect would work with a team of User Experience designers and other system architects (integration, legacy, new applications, and data) to design and oversee the implementation of an Enterprise Portal Shared Service for external customers. Additional experience with RIA Application design and usage (including Flex, AJAX, etc.), as well as integration of RIA applications into Portal is a MUST. Required Skills/Knowledge Java, J2EE, Web Services Java Portlet Specification (JSR 168 and JSR 286) LDAP, Identity Management, TIM/TAM Content Management technologies and techniques (Interwoven, etc.) Extensible Markup Language (XML). Unified Modeling Language (UML)	SWG-0338569	8-10 years	8-10 years	Mumbai	Will be communicated post candidate screening and selection
Software Engineer Brief Job Description: <ul style="list-style-type: none"> This job requires you to drive pre-sales technical enablement for IBM Business Partners on the Web Sphere suite of middleware products through a range of services: Application Development Assistance, Best Practices Recommendation, training and workshops, application design/architecture consultancy, RFP support etc. The work involves collaboration with business partners, IBM Technical Sales, Product development and various other teams. Strong skills on J2EE and knowledge of WAS, WPS, ILOG is an added advantage. Should be self driven and have excellent communication skills. Software Engineers, Solution Architects, IT Specialists are encouraged to apply. Skills required: Java and J2EE - Programming experience Web Sphere Application Server, Web Sphere Process Server, WID, RAD, ILOG Worked on UNIX and Windows platform 	SWG-0347377	5-8 years	5-8 years	Bangalore Delhi Mumbai	Will be communicated post candidate screening and selection
Technical Consultant Brief Job Description: Technical Consultants provide deep technical domain knowledge on solution delivery projects for Lombardi's customers. Technical Consultants have a natural curiosity about technical problems, and the desire to make customers successful by building solutions that are reliable, scalable, and reusable. Technical Consultants are the go-to people to extend or augment Lombardi's software, tools and techniques to solve customer problems.	SWG-0332100	5-6 years	5-6 years	Bangalore Gurgaon Hyderabad Mumbai Pune	Will be communicated post candidate screening and selection

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
---------------------------	----------	---------------	------------	------------------	--------------------

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to
https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

SPOC - Prashant - Prashant Devanapally/India/IBM					
<p>Power System Architect:</p> <p>Brief Job Description This candidate primarily adds value with his production experience and insights in designing, implementing Power Systems/pSeries technology. The candidates should have following skills/experience, Minimum 5-6 years relevant experience working at customer site with Power Systems/pSeries hardware, Experience in planning and executing complex migrations, implementations</p> <p>Work Experience: Minimum 6-7 years relevant experience working on Unix/Linux product development involving various subsystems (such as Kernel, Device Drivers, User space commands).</p> <p>Educational Qualification: BE / B. Tech. (Computer Science, Information Technology, Electronics and Communication</p> <p>Location: Bangalore and Chennai</p> <p>Skill sets required:</p> <p>Prior experience in design and implementation of Power Systems/pSeries solutions based on application requirement. Skill & experience to understand Power Systems/pSeries technology, relate their relevance in production, with practical insight on their suitability, constraints, Profiles with Unix Development background: This candidate adds value with his/her in-depth knowledge working in various areas/subsystems in Unix development, customer problems, be able to relate and apply them to solve complex production issues requiring deep development skills. The candidates should have following skills/experience, Experience working in areas involving virtualization is an added plus, Should have performed technical roles working with customers directly in understanding requirements, debugging and addressing customer problems. Should have exposure to various system functionalities both hardware & system software, deep understanding of their basics is essential</p>	STG-0326601	6-8 years	6-8 years	Bangalore/Chennai	Will be communicated post candidate screening and selection
<p>Assosiate Software Engineer - Tester</p> <p>Brief JD - AIX System Test</p> <p>skill sets required - Strong system programming skills, Strong C, Unix, Shell scripting, GUI Automation</p> <p>Education Qualification - MCA/BE/BTECH</p>	STG-0336550	3-5 years	3-5 years	Bangalore	Will be communicated post candidate screening and selection
<p>Developer</p> <p>Brief JD Systems Developer(Experience in C, Unix/Linux/HP-UNIX/Solaris/AIX) Systems Programming)</p> <p>Experience in Unix/Linux/HP-UNIX/Solaris/Linus) Kernel Development/Systems Programming</p>	STG-0335053	4-8 years	3-5 years	Hyderabad	Will be communicated post candidate screening and selection
<p>This individual will be responsible to lead design, implementation and review of various security features for IBM storage products. S/He will provide technical leadership and advice development manager with planning activities. The individual will act as a mentor for junior members in the development team and will work closely with product architects and other technical leads in development and test teams. He will be expected to drive innovation, feature roadmap and product quality through his technical skills and prior experience.</p> <p>Primary skills:</p> <p>Strong understanding of security and authentication fundamentals (OS hardening, Firewalls, Kerberos, NIS, LDAP)</p> <p>Strong system programming skills in C and shell scripting</p> <p>Strong problem solving skills</p> <p>Hands-on experience of working on any of the Unix flavors</p> <p>Experience of designing / architecting solutions for cloud environment/distributed file systems</p> <p>Secondary skills:</p> <p>Strong domain knowledge of storage related products especially in NAS market space</p> <p>Experience Required</p> <p>This role requires 8-12 years of industry experience in product architecture, design, development and testing in security/file systems/storage space and should have technically lead teams for 2-4 years. S/He should have BE in Computer Science and Electronics and preferably MS in Computer Science.</p>	STG-0363955	3- 8 years	3-8 years	Pune	Will be communicated post candidate screening and selection
Graphic Designer	STG-0363760	3 Plus Yrs	3 Plus Yrs	Pune	Will be communicated

<p>Brief Job Description:- He/She will be responsible to deliver reusable graphical user interface elements. Uses expertise in visual design and experience in creating visual elements that communicate technical product elements and concepts. The illustrator will create line drawings, digital images, GUI images and may also create exploded views of parts catalogs. Involved in managing files through content management databases, with CMVC being the preferred experience. The illustrator creates visual element files and provides multiple output files in .eps, .bmp and .gif formats, making those available to the writing team through the CMVC management system</p> <p>Job Skills Required</p> <p>Primary skills:</p> <p>Experience in User Design and visual elements</p> <p>Experience creating line drawings, digital and GUI images</p> <p>Proficient in Photoshop, Adobe Illustrator, and Corel Draw (v12 or higher)</p> <p>Proficiency with Microsoft Office products and Adobe Acrobat</p> <p>Strong English language communication skills</p> <p>Proficiency in DoJo, and Flash</p> <p>Secondary skills:</p> <p>Experience with content management databases like CMVC</p> <p>Experience and familiar in HTML and XML markup languages</p> <p>Expertise in Flash programming</p> <p>Experience Required</p> <p>This role requires 3+ years of industry experience in Graphic and User Design and development preferably in systems software technology area. Candidate should have diploma / degree in Computer Science and preferably additional certification / diploma / degree in User Interface and Graphics.</p>					post candidate screening and selection
<p>In this role, the candidate will lead and manage User Technology/Information Development mission for Storage group. S/He will be responsible to manage funding within the budget, apply understanding IBM's Storage portfolio including common features and functionality, implement IBM's Integrated Product Development process and deliver UT/ID line items, lead the UT/ID teams to implement the strategies and product commitments for the Storage products.</p> <p>UT/ID Manager will also work with the cross discipline teams to ensure ID is involved in improving usability / consumability for the user with IBM's storage product deliverables.</p> <p>Job Skills Required</p> <p>A) Must Have Skills</p> <ul style="list-style-type: none"> - Excellent People Management and proven Leadership skills - Strong English language communication skills (written and verbal) - User Experience with Storage products and functionality - User Technology domain Project and Process Management - Understanding of HTML and XML markup languages, PhotoShop and Adobe Illustrator <p>B) Preferred skills</p> <ul style="list-style-type: none"> - Knowledge in User Tools and Technology for delivery of customer requirements - Experience with content management databases like CMVC - Excellent teaming skills for collaboration across multiple development teams <p>Experience Required</p> <p>This role requires 8+ years of industry experience with 2+ years of project and people management experience in User technology and Information Development preferably in systems software technology area. Candidate should have diploma/degree in Computer Science and preferably additional diploma/degree in Communications.</p>	STG-0363752	2 Plus Yrs	3 Plus Yrs	Pune	Will be communicated post candidate screening and selection
<p>Test Engineer</p> <p>Brief Job Description:- In the role of Test Engineer, this individual will execute tests of individual product features for IBM Storage products as per the Test Plan. S/He will provide inputs to the Test Lead with test planning activities. The individual will act as a mentor for junior members in the test team.</p> <p>Job Skills Required</p> <p>A) Technical Skills</p> <p>Strong background in testing system software products ,OS, Device Driver, etc)</p> <p>Strong background in server, network,, files systems, SAN and NAS administration and configuration</p> <p>Hands-on experience of working on any of the Unix flavors (Linux preferred)</p> <p>Excellent understanding of cluster and parallel file system technologies or of storage technologies (Virtualization, RAID, Block/File IO) and Storage Protocols (Fibre Channel, SCSI , SAN, iSCSI etc)</p>	STG-0363956	2 -8 Yrs	2 -8 Yrs	Pune	Will be communicated post candidate screening and selection

<p>Familiarity with protocol analyzers, IO exercisers, IO jammers and performance tools</p> <p>Excellent debugging and problem solving skills</p> <p>Good skills in programming and scripting languages (C/Java, Shell/Perl/Python) and apply these for Test automation.</p> <p>Familiarity with software dev processes, code management and status reporting tools</p> <p>Secondary skills:</p> <p>Strong domain knowledge of storage related products specially in NAS market space</p> <p>Experience of testing complex clustering solutions, cloud environments</p> <p>B) Soft skills</p> <p>Ability to plan test execution details meticulously and identifying dependencies early</p> <p>Good written/verbal communication skills to crisply and accurately report program status</p> <p>Good technical leadership skills to mentor new team members and hand holding them</p> <p>Experience Required</p> <p>This role requires 2-8 years of industry experience in test execution and/or test automation in systems/file systems/storage space and should have independently executed tests for Enterprise products in Systems domain. S/He should have BE in Computer Science and Electronics / MCA or Masters in Computer Science.</p>					
<p>First line test manager</p> <p>In the role of a first line test manager, this individual will be responsible for managing and leading product test deliverables for IBM storage products. S/He will have responsibility for coordinating test planning, test development and test execution efforts with test architects and test leads. S/He will be responsible for coordinating hardware planning, budgeting, procurement and lab management. S/he will be required to observe strict adherence to test processes with team members and should have the ability to provide crisp and accurate status to program management highlighting risks, dependencies and the mitigation plans. S/He will be responsible for all aspects of people management and should be able to lead by example in all activities through domain knowledge and prior experience. S/He should be able to manage change, remove obstacles for the team and encourage employee growth and opportunity. S/He should be able to advice and coach employees to help them develop their skills to best meet their career objectives and current or future business needs.</p> <p>Job Skills Required</p> <p>A) Technical Skills</p> <p>Good understanding of testing methodologies and challenges in system software</p> <p>Strong project management skills and experience in delivering system product releases</p> <p>Good understanding of product development life cycle and methodologies (e.g. Agile)</p> <p>Strong skills on test automation tools, scripting languages and test case development</p> <p>Strong skills on test execution, inter-operability testing, test tools and customer support</p> <p>Familiarity with cluster file systems and FS protocols (NAS, NFS, CIFS, Samba etc) or with Block level storage testing and associated protocols like SCSI, FC, SAS, FCoE, iSCSI etc</p> <p>Familiarity with storage domain, storage technologies and various storage products</p> <p>B) Soft skills</p> <p>Excellent written and verbal communication skills</p> <p>Excellent people management, interpersonal and collaboration skills</p> <p>Excellent leadership and coaching skills with ability to provide thought leadership</p> <p>Excellent problem solving and proactive risk assessment/mitigation skills</p> <p>Experience Required</p> <p>This role requires 8-12 years of industry experience in product testing and backend customer support. S/He should have BE in Computer Science or Electronics and preferably have MS in Computer Science. S/He should have 2-4 years of relevant experience in managing testing activities for system/storage products and customer interactions and should have managed delivery of multiple product releases.</p>	STG-0363954	8 – 12 Yrs	8 – 12 Yrs	Pune	Will be communicated post candidate screening and selection
<p>Test Architect</p>	STG-0363947	12- 16 Yrs	12- 16 Yrs	Pune	Will be

<p>In the role of a Test Architect, this individual will be responsible for designing test strategy, setting the direction for testing product features, planning inter-operability testing and recommending test tools and test hardware for IBM storage software. S/He will provide technical leadership, will assist test manager with detailed test planning and test scoping/sizing activities and will interface with development and test architects in other locations. S/He will provide leadership for test specification and design, test automation, test execution and product support. The individual will provide mentorship to test team members, participates in team meetings, identifies potential risks and mitigation plans in product delivery cycle.</p> <p>Job Skills Required A) Technical Skills Strong background in testing system software products (OS, Device Driver, etc) Strong background in server, network and storage administration and configuration Excellent understanding of storage technologies (Virtualization, RAID, Block/File IO) Excellent understanding of Storage Protocols (Fibre Channel, SCSI, SAN, iSCSI etc) Excellent architecture and debugging skills in system software and storage protocols Experience with one programming & scripting language (C/C++/Java, Shell scripts/Perl) Familiarity with competitive offerings, customer use cases and real life field issues Familiarity with protocol analyzers, IO exercisers, IO jammers and performance tools Deep understanding of test tools like Test case management, Bug tracker, automation frameworks and understanding of the integration of these tools. B) Soft skills Ability to form and articulate product vision and interact with customers and partners Ability to identify inefficiencies to optimize & streamline test efforts and test processes Ability to provide thought leadership, accessing risk and managing change Excellent communication, collaboration, interpersonal and mentoring skills Ability to think out of the Box and resolve intricate problems quickly Experience Required This role requires 12-16 years of industry experience in product development, testing and backend customer support. S/He should have BE in either of Computer Science, Electronics or Electrical Engineering and preferably MS in Computer Science. S/He should have 5+ years of relevant experience in testing storage products and protocols and should have proven track record with key accomplishments.</p>					communicated post candidate screening and selection
<p>In this role, the candidate will be responsible to manage the SONAS (Scale out Network Attached Storage Product) project for multiple releases for IBM India Storage group. S/He will have responsibilities of people, project and release management. Candidate will be expected to apply understanding IBM's Storage portfolio including common features and functionality, implement IBM's Integrated Product Development process and deliver SONAS line items, as per product/release commitments. Candidate is expected to have expertise in storage product development and will work with technical Leads and members on Design, Development and Test execution of the product. Candidate will also manage team's responsibilities, career growth/challenges, drive the product release, and execute strategic product planning /delivery and resource management. SONAS First Line Manager will ensure commitments are met, mitigation plans are in place if needed to meet successful product releases. Works with WW Development/Test/Support/Product Marketing Management teams, technical Leads to deliver the requirements, tasks/action items etc. Desired Candidate Experience: 8+ Years (At least 2+ years as a People Manager) Required Qualification: Degree in Computer Science/Engg. PMP or related Project Mgmt Certification (Preferred), Leadership training/Certification (Preferred) Required Skills - Technical and Non Technical: Skill 1: People Management (Career Growth, Skills Development,</p>	STG-0364265	8 plus Yrs	8 plus Yrs	Pune	Will be communicated post candidate screening and selection

<p>Challenges/Concerns Mgmt etc)</p> <p>Skill 2: Project and Release Management (Initiation, Planning, Status Tracking/Reporting, Risk Mitigation, Defect Tracking/Closure, Execution)</p> <p>Skill 3: Agile and Iterative Software Development/ Scrum Master</p> <p>Skill 4: Storage Domain Applications (SAN/NAS Applications, Storage Virtualization, Cloud Storage)</p> <p>Skill 5: Content Management Databases like CMVC, Rational Tools like RTC</p> <p>Skill 6: Communication, Collaborative Influence, Organization/Planning, Teaming</p> <p>Skill 7: Object Oriented Languages, Test Planning, Debugging Tools, Data Analysis</p> <p>Required Language Skills</p> <p>English Verbal and Written</p> <p>Technical:</p> <p>Language Skill 1 C/C++/Java/Shell Scripting</p> <p>Language Skill 2 RTC, CMVC, SVN</p> <p>Language Skill 3 Linux/Unix</p> <p>Language Skill 4 Insert text here</p>					
<p>Storage test lead</p> <p>In the role of Storage test lead, this individual will provide leadership for test design and guidance during test specification of individual product features for IBM products in storage domain. S/He will provide technical leadership and advice Test Manager with test planning activities. The individual will act as a mentor for junior members in the test team and work with the test architect and test manager in effectively managing the test team deliverables through his technical skills and prior experience. He will be also expected to design and implement complex test cases and scenarios. S/He will be responsible for creating test plans independently and get it reviewed and approved from the relevant test architects and Managers.</p> <p>Job Skills Required</p> <p>A) Technical Skills</p> <p>Strong background in testing system software products (OS, Device Driver, etc)</p> <p>Strong background in server, network,, files systems, SAN and NAS</p> <p>Excellent understanding of cluster and parallel file system technologies or of storage technologies (Virtualization, RAID, Block/File IO) and Storage Protocols (Fibre Channel, SCSI , SAN, iSCSI etc)</p> <p>Familiarity with protocol analyzers, IO exercisers, IO jammers and performance tools</p> <p>Excellent debugging and problem solving skills</p> <p>Good skills in programming and scripting languages (C/Java, Shell/Perl/Python)</p> <p>Familiarity with software dev processes, code management and status reporting tools</p> <p>B) Soft skills</p> <p>Ability to plan test execution details meticulously and identifying dependencies early</p> <p>Good written/verbal communication skills to crisply and accurately report program status</p> <p>Good technical leadership skills to mentor new team members and hand holding them</p> <p>Experience Required</p> <p>This role requires 6-12 years of industry experience in product architecture, design, development and testing in systems/file systems/storage space and should have technically lead teams for 2-4 years. S/He should have BE in Computer Science and Electronics and preferably MS in Computer Science with proven track record of product testing and technical leadership.</p>	STG-0363948	6 – 12 Yrs	6 – 12 Yrs	Pune	Will be communicated post candidate screening and selection
<p>A) PRIMARY Skills Required:</p> <p>Java Development</p> <p>Debugging/Profiling</p> <p>Database programming (JDBC/SQL)</p> <p>Java Concurrency / Multithreading</p> <p>Design Patterns</p> <p>Linux Skills</p> <p>Basic Usage & Administration</p> <p>Linux shell scripting (bash/korn shell)</p> <p>Web Development Skills</p> <p>JavaScript/HTML</p> <p>Web Applications/Servlets</p> <p>Dojo/JSON</p> <p>Development tool</p>	STG-0365649	2 – 8 Yrs	2 – 8 Yrs	Pune	Will be communicated post candidate screening and selection

Agile Development Methods Version Control (SVN) Eclipse IDE (Rational Software Architect) B] Secondary Skills Required: XML parsing Ant packaging Samba/Ftp/apache/ nfs/ ssh Distributed File Systems background JSP/JSF Tomcat C] Other Technical Skills : Common Information Model (CIM) TCP/IP Networking SNMP UML Exp : BE / B. tech Power System Consultant:					
Brief Job Description As Power System consultant, this person will be primarily be responsible to enable/implement niche and advanced technologies on IBM Power Systems/pSeries servers involving AIX. In this role, the consultant will engage in various activities such as Performance Analysis and Tuning, Architecture Assessment, Design and Implementation involving IBM Power Systems/pSeries servers including complex and advanced system configurations Work Experience: 3-5 years Educational Qualification: BE / B. Tech. (Computer Science, Information Technology, Electronics and Communication Location: Bangalore/Delhi/Chennai Skill sets required: This role requires excellent understanding of Server design, Unix/AIX Internals, with knowledge and experience to relate end user	STG-0326603	3-5 years	3-5 years	Bangalore / Delhi/ Chennai	Will be communicated post candidate screening and selection
IBM Power System Architect/ Consultant B Brief Job Description: Profiles with Sysadmin background: This candidate primarily adds value with his/her production experience and insights in consulting, designing, and implementing Enterprise Unix Server technologies. The candidates should have worked on Enterprise Unix systems/ technologies with roles involving planning, design & implementation of AIX/ Unix, Micropartitions, Virtual I/O server (VIOS) and High Availability (e.g., HACMP). Experience working on performance tuning, troubleshooting production issues involving multi-tier architecture solution is desired. This role differs from a regular system administration role with its involvement in understanding, designing, and implementing insights on current and new technologies on enterprise Unix platform and driving its adoption to end users. The candidate is expected to have minimum 5-6 years relevant experience on the above mentioned technologies. Prior experience on these technologies on IBM Power Systems will be an added advantage. Profiles with Enterprise Unix Development background: In-depth knowledge in enterprise unix platforms (such as AIX, Solaris, HP-UX), by architecting/ designing, coding, in various areas/subsystems such as Kernel, Device Drivers, and user space commands. Candidates should have performed technical roles working with customers directly in understanding requirements, troubleshooting complex customer problems and performance tuning. Exposure to code development involving virtualization on above mentioned enterprise Unix platforms will be an added advantage. Candidates who want to work on customer facing roles involving architecting, solutioning, and hands on troubleshooting complex multi-tier architecture solutions on enterprise Unix platforms will an be ideal fit for this role. The candidate is expected to have minimum 5-6 years relevant experience on the above mentioned technologies. Prior development experience on IBM AIX platform on these technologies will be an added advantage. Storage Consultant	STG-0359352	6-8 years	6-8 years	Bangalore Chennai	Will be communicated post candidate screening and selection
Brief Job Description: Work Experience: 6-8 yrs Educational Qualification: BE / B. Tech. (Computer Science, Information Technology, Electronics and Communication) Skill sets required: As a technical consultant, this person will be responsible to design solutions around storage technologies. This technical consultant will also be responsible for planning and delivering complex implementations, storage migration, performance analysis and tuning, storage health check etc. This role involves interacting with clients directly and also working with	STG-0358704	6-8 years	6-8 years	Bangalore Pune	Will be communicated post candidate screening and selection

multiple stake holders.					
Technical Solution Architect - System X Brief Job Description: As system X Technical Solution Architect, this person will be primarily be responsible to enable/implement niche and advanced technologies on System x servers and blade centers. One of the key responsibilities is to enable/implement consolidation using virtualization on IBM System X (Intel/AMD) servers. In this role, the solution architect will engage in various activities such as analyzing a given environment for possible consolidation using industry leading virtualization technologies and implementing server consolidation using those technologies. This person must have the ability to work independently as well as in a team.Strong understanding of System x Architecture and niche/advanced features. Educational Qualification: BE / B. Tech. (Computer Science, Information Technology, Electronics and Communication)	STG-0359319	6-8 years	6-8 years	Bangalore	Will be communicated post candidate screening and selection
Assosiate Software Engineer - Tester AIX System Test Work experience - 3-5 years Skill sets required - Strong system programming skills, Strong C, Unix, Shell scripting, GUI Automation Education Qualification - MCA/BE/BTECH	STG-0358702	3-5 years	3-5 years	Hyderabad	Will be communicated post candidate screening and selection
Assosiate Software Engineer - Tester Brief Job Description: AIX System Test Work experience - 3-5 years Skill sets required - Strong system programming skills, Strong C, Unix, Shell scripting, GUI Automation Education Qualification - MCA/BE/BTECH	STG-0353113	3-5 years	3-5 years	Bangalore	Will be communicated post candidate screening and selection
Advisory Project Manager – ISTL Brief Job Description: Development Manager include both People Management and Delivery Management responsibilities Work Experience: * 8-14 years of desired experience required * 3-5 years of People Management Experience * 3-5 yrs of Delivery Management Experience * System Software Management experience is an added advantage * PMP Certification is an added advantage * Minimum 16 or more years of education required # Required Skills - Technical and Non Technical * People Management skills * Delivery Management Skills * Sound understanding of Software Development Processes, * Strong System Software Management Skills	STG-0353113	8-14 years	9-14 years	Hyderabad	Will be communicated post candidate screening and selection
Software Engineer (JAVA, C++ & Embedded) – ISL Brief Job Description: Software Development • IBM Software Group is the largest provider of middleware and the second-largest software business in the world. Open, scalable, secure, industry focused - IBM software products and solutions help clients innovate and become more flexible, while making the most of current resources and controlling costs. The IBM Software portfolio includes Information Management, Tivoli, Rational and Websphere products. • IBM Global Business Services helps clients solve complex business and technical issues. We deliver innovative business consulting, process design, systems integration, application management and design. Our core competencies include deep business process and industry expertise, advanced analytics and research capabilities, comprehensive IT infrastructure knowledge, and the proven ability to implement enterprise solutions that deliver bottom-line business value. Join a leader. Consult with us. Work Experience: 3-9 yrs Skill Set Required: - Technical and Non Technical • JAVA, C++ & Embedded	SWG-0298924	3-9 years	3-9 years	Bangalore	Will be communicated post candidate screening and selection
FCP Developer: Brief Job Description: Key assignment includes development of SCSI Test Vehicle (STV) in support of zIO 2015 development roadmap including support for Fiber Channel over Ethernet, new Host Bus Adapter support, Encryption of data in flight, Kraken (IBM new ASIC), System z High Performance FICON improvements.	STG-349222	5-10 years	5-10 years	Bangalore	Will be communicated post candidate screening and selection

<p>Other job duties include assistance with developing of various tools that will be useful for the FCP channel development. Tools include in arena of machine tuning, load balancing and Linux related work.</p> <p>The immediate work items/areas are: Add support or Fibre Channel over Ethernet Add support for Encryption of Data In Flight Add support for 16 Gigabit Fibre Channel Add support for a new Hardware platform Job Category Development Skill Set Required: In each skill category: order is descending, most important to least important) Primary: C/C++ (Mastered) Develop High and Low level designs from a set of requirements (Mastered) Fibre Channel Skills (FCP and/or Ficon) (Applied) Operating Systems: Linux (Applied)Domain. Programming Experience on Embedded Controller (Acquired) System z: I/O architecture (Acquired) Virtualization Concepts (Acquired), SAN (Acquired) Simulation Concepts (Acquired)</p>					
<p>Storage Consultant</p> <p>Educational Qualification: BE / B. Tech. (Computer Science, Information Technology, Electronics and Communication) Skill sets required: As a technical consultant, this person will be responsible to design solutions around storage technologies. This technical consultant will also be responsible for planning and delivering complex implementations, storage migration, performance analysis and tuning, storage health check etc. This role involves interacting with clients directly and also working with multiple stake holders..</p>	STG-0326607	6-8 yrs	6-8 yrs	Bangalore/ Pune	Will be communicated post candidate screening and selection
<p>FCP Tester:</p> <p>Brief Job Description:Regression and New function test planning and execution for future FICON related development items Capability to understand System z / FICON related Architecture and High Level/Low level design documents Rational testing tools (RQM) for test planning and execution Automation tool usage (such as eATS, Ditto) and identification of additional needed automation capabilities Operating Systems: Systems Assurance Kernel (SAK), z/OS Knowledge of related Support Element functions related to FICON channels . Knowledge of debug data collection on Support ElementContinuous Improvement of Test Definition via Participation in Escape AnalysisJob Category Test Work Experience:6-10 years Skill Set Required: In each skill category: order is descending, most important to least important) Primary C/C++ (Mastered) Develop High and Low level designs from a set of requirements (Mastered)Fibre Channel Skills (FCP and/or Ficon) (Applied) Operating Systems: Linux (Applied) Domain: Programming Experience on Embedded Controller (Acquired) System z: I/O architecture (Acquired) Virtualization Concepts (Acquired), SAN (Acquired) Simulation Concepts (Acquired) Add'l English (Fluent)</p>	STG-349222	6-10 years	6-10 years	Bangalore	Will be communicated post candidate screening and selection
<p>FICON Developer</p> <p>Brief Job Description: FICON is IBM's key high speed connection I/O architecture that allows the mainframe to transfer data to and from Disk, Tape and other I/O devices. It is based on industry standard Fibre Channel. In order to test and verify the hardware and firmware that implements this architecture, IBM has created the Ficon Test Vehicle (FTV). The FTV is implemented in both hardware and firmware. This assignment is to assume all development and maintenance of the FTV firmware.The immediate work items/areas are:Add support or Fibre Channel over Ethernet.Add support for Encryption of Data In Flight Add support for 16 Gigabit Fibre Channel Add support for a new Hardware platform Job Category Development Work Experience:6-10 years Skill set experience: In each skill category: order is descending, most important to least important) Primary C/C++ (Mastered)</p>	STG-349184	6-10 years	6-10 years	Bangalore	Will be communicated post candidate screening and selection
<p>FICON Tester</p>	STG-349184	6-10 years	6-10 years	Bangalore	Will be communicated

<p>Brief Job Description: Mainframe to transfer data to and from Disk, Tape and other I/O devices. It is based on industry standard Fibre Channel. In order to test and verify the hardware and firmware that implements this architecture, test resources are needed in order to perform Firmware Integration test role. The immediate work items/areas are:</p> <ul style="list-style-type: none"> Regression and New function test planning and execution for future FICON related development items Capability to understand System z / FICON related Architecture and High Level/Low level design documents Rational testing tools (RQM) for test planning and execution Automation tool usage (such as eATS, Ditto) and identification of additional needed automation capabilities Operating Systems: Systems Assurance Kernel (SAK), z/OS Knowledge of related Support Element functions related to FICON channels Knowledge of debug data collection on Support Element Continuous Improvement of Test Definition via Participation in Escape Analysis <p>Job Category Test Work Experience: 6-10 yrs Skill set Required: In each skill category: order is descending, most important to least important) Primary C/C++ (Mastered) Develop High and Low level designs from a set of requirements (Mastered) Fibre Channel Skills (FCP and/or Ficon) (Applied) Operating Systems: AIX (Applied) Domain Programming Experience on Embedded Controller (Acquired)</p>					post candidate screening and selection
<p>Retain Replacement Work</p> <p>Brief Job Description: This assignment includes development of the Remote Support Facility (zRSF) a replacement for certain System z RETAIN function. zRSF is an integrated solution to automatically transmit and process</p> <ul style="list-style-type: none"> Hardware and Firmware problems Firmware Fix Acquisition Capacity On Demand processing Machine Data Development for the zRSF project includes HMC/SE function to communicate with the zRSF web service. The team would also be responsible for Admin UI function for the zRSF web service and related component test. The team would be integrated with the Endicott and ECC development teams and work collaboratively on joint development and test functions. <p>Work Experience: 5-8 yrs</p> <ul style="list-style-type: none"> Skill Set Required: Primary Skills – Development - Java, Linux, j2ee, HTML, XML Domain Skills – HMC/SE, z Architecture Additional Skills -- Networking skills (HTTPS, TCP/IP), Webshpere, DB2, RSA/RAD 	STG-0349237	5-8 years	5-8 years	Bangalore	Will be communicated post candidate screening and selection
<p>HVM Java Developer</p> <p>Brief Job Description:</p> <ul style="list-style-type: none"> The key assignment will be in the area of Hypervisor Mangement for next release of zEnterprise and beyond. The immediate work items/areas are: SE Hypervisor Adapter for PHYP [Resource, Lifecycle, RAS, Mobility] SE Blade Basic Hypervisor and Virtual Server Monitoring Infrastructure Blade Hypervisor Deployment and Personalization as Firmware Blade Hypervisor Image for PHYP Preparation <p>Job Category Development Work Experience : 5-8 yrs</p> <ul style="list-style-type: none"> Skill Set Required: In each skill category: order is descending, most important to least important) Primary Programming: Java (Mastered) Shell Scripting: Linux, AIX (Applied) Software Engineering Skills: e.g. UML, Agile (Applied) Operating Systems: Linux User Skill, AIX (Applied) Virtualization Concepts: VIOS/IVM (Applied), KVM (Applied) Domain pHypervisor (pHyp) deployment and personalization Skill (Acquired) Programming Experience on Support Element (SE) (Acquired) System z: architecture know-how, SE and HMC usage 	STG-0349226	5-8 years	5-8 years	Bangalore	Will be communicated post candidate screening and selection

<ul style="list-style-type: none"> concepts, development process and tools (Acquired) Add'l English (Fluent) 					
HVM API Testing Brief Job Description: <ul style="list-style-type: none"> Function testing based on a completed high level design, develop testcases and test case automation to verify the implementation of the API code against the documented design. Screening defects found, open ODTs, verify fixes. Work Experience : 5-8 yrs Skill Set Required: Skills Primary Skills – Testing - Java, Linux, web/http, testcase development skills, testcase execution, & tracking skills Domain Skills – HMC/SE, z Architecture Additional Skills – Hybrid familiarity 	STG-0349230	5-8 years	5-8 years	Bangalore	Will be communicated post candidate screening and selection
FCP/ SVM System Firmware Brief Job Description: The key assignment will be in the area of System z FCP Development and Storage Virtualization Management (SVM) for next release of Enterprise and beyond. The corresponding work items/areas are: FCP Development (FCoCEE, In-flight data encryption).	STG-0349220	5-12 years	5-12 years	Bangalore	Will be communicated post candidate screening and selection
Business Operations Brief Job Description: This person will be responsible for operational activities required for the smooth functioning of business, that are related to financial management, hiring, procurement, engagement tracking, management reporting. This person should develop high rapport and maintain excellent working relationship with the support and business teams to achieve smooth operations. This person needs to work with the Business and delivery teams to ensure periodic reporting on Operations requirements and also be responsible to provide key engagement statistics and view to Senior management and executives. Skills with regard to getting the entire team to work together by being the pivot and in preparing good exec level presentations will be mandatory. Since the role involves working with Finance, Operations and Management Teams on a day to day basis, working expertise in all the three areas will be prerequisite. Candidate should be able to visualize the operational requirements of the entire team and work proactively on the same.	STG-0355979	6-8 years	6-8 years	Bangalore	Will be communicated post candidate screening and selection
SPOC - Shilpa Shankar - shilpsha@in.ibm.com					
Project Manager Brief Job Description: Troubleshooting and maintenance of product code, Core Java programming, Designing & Development of Java / J2EE and XML. Fix Pack release and delivery management * Development and Design in Core Java/ J2EE using XML. Product development experience on Middleware softwares, Spring configurations, Practical knowledge in SOA and Web Services. Experience in Java debugging tools Internal candidates : experience of WebSphere stack products (WPS / WBSF / Monitor / Modeler/ Business Space / WID preferred. RTC usage and working preferred * Internal candidates: Experience in IBM Level 3 processes and tools is preferred. * Minimum 16 years of education required * Total 8 to 10 years of work experience required # Required Skills - Technical and Non Technical * Core Java, J2EE, XML * Design and Development using Java/J2EE * SOA and Web Services	SWG-0322670	8-10 years	8-10 years	Mumbai Pune Bangalore Hyderabad	Mumbai Pune Bangalore Hyderabad
Software Engineer Brief Job Description: This job requires you to drive pre-sales technical enablement for IBM Business Partners on the WebSphere suite of middleware products through a range of services: Application Development Assistance, Best Practices Recommendation, training and workshops, application design/architecture consultancy, RFP support etc. The work involves collaboration with business partners, IBM Technical Sales, Product development and various other teams. Strong skills on J2EE and knowledge of WAS, WPS, ILOG is an added	SWG-0347377	5-8 years	5-8 years	Bangalore Delhi Mumbai	Bangalore

<p>advantage. Should be self driven and have excellent communication skills. Software Engineers, Solution Architects, IT Specialists are encouraged to apply.</p> <p>Skills required: Java and J2EE - Programming experience WebSphere Application Server, WebSphere Process Server, WID, RAD, ILOG Worked on UNIX and Windows platform The ideal candidate should have extensive experience working with customers or partners to help them leverage the WebSphere family of middleware products, including the latest versions of WPS, ILOG, Modeler, Monitor, WMQ, WMB, WESB, WAS, etc. Deep technical knowledge on how to use these products to implement solutions based on IBM's middleware stack. Strong leadership and communication skills is a must.</p>					
<p>Mobile Portal Accelerator</p> <p>Brief Job Description: Mobile Portal Accelerator (MPA) extends Websphere Portal applications to mobile devices. The development team works on new releases of the product and also provides technical support to worldwide customers. As part of the development team a developer would</p> <ul style="list-style-type: none"> * Understand requirements and come up with design for implementation * Work on code development, unit testing and integration into the product * Understand L3 issues of the customer and provide resolution * Build expertise on Websphere Portal and ensure MPA is aligned with newer releases of Portal * Provide support to customers and sales teams for technical queries and proof of concepts. <p>Required Skills - Technical and Non Technical</p> <ul style="list-style-type: none"> * Java * XML Programming * Exposure to J2EE and Web services * Exposure to Database * Exposure to UNIX environment * Websphere Portal * Mobile Web Application Development 	SWG-0342151	5-7 years	5-7 years	Bangalore	Bangalore
<p>Licensing support</p> <p>Brief Job Description: This is an excellent opportunity to work with a World Class Support Organization and some of the leading software packages available in our Rational product space. IBM Rational offers industry leading proven software development tools and processes to enhance agile, iterative and other application development projects. The Rational Licensing tools help our Clients manage licenses in an organization irrespective of the products</p> <p>Overview: You will be responsible for providing 2nd line support to our clients and end users supporting the IBM Rational licensing queries. Exceptional client service skills and the ability to work with people in a technical environment are a must. Individuals should enjoy troubleshooting and recreating client environments. Candidate will also be responsible for utilizing call/defect tracking tools and prioritizing their open issues. The ideal candidate will need to possess strong written/verbal communication skills. You will also be expected to add/create/modify content to our product knowledge database. The ideal candidate will be motivated, and ready to collaborate with team members.</p> <p>Products: Rational Licensing is the base for all Products for its usage. All Rational products uses same concept for the license usage. Some types of Rational license keys include Authorized user, Floating user, Token licensing, Activation kits, Classic Clearcase license keys ... etc. So the end users of the Rational products has to activate the Rational License Keys for product usage.</p> <p>Mandatory skill sets</p> <ul style="list-style-type: none"> - Excellent communication, problem solving and interpersonal skills - Excellent client management skills - Atleast 2+ years of product support experience with WW clientele. - Good Hardware and network troubleshooting skills 	SWG-0350464	3-5 years	3-5 years	Bangalore	Bangalore

<ul style="list-style-type: none"> - Understanding of Software Testing Lifecycle, Methodologies. - Adaptability to work in shifts particularly American timezones. <p>Required Skills:</p> <ul style="list-style-type: none"> - Experience/understanding of Windows, UNIX, LINUX OS. - Basic understanding of client server technology and Networking concepts, firewall. - Knowledge of FlexNet product and experience in providing technical support on IBM Rational Technology is an added advantage - Knowledge of License management and usage(LUM). Shifts: AP & EMEA & US 					
<p>CCM Domain products support</p> <p>Brief Job Descriptions : This is an excellent opportunity to work with a World Class Support Organization and some of the leading software packages available in our Configuration Management space. IBM Rational offers industry leading proven software development tools and processes to enhance agile, iterative and other application development projects. The Rational Clear Case, Clear Quest, Synergy and Change configuration management tools help our Clients manage change with requirements-to-code traceability within their application development project.</p> <p>Overview:</p> <p>You will be responsible for providing 2nd line support to our clients and end users supporting the IBM Rational Software configuration management products. Exceptional client service skills and the ability to work with people in a technical environment are a must. Individuals should enjoy troubleshooting and recreating client environments. You'll be working and escalating technical problems to development for resolution while providing effective and timely communication/updates to our clients. Candidate will also be responsible for utilizing call/defect tracking tools and prioritizing their open issues. The ideal candidate will need to possess strong written/verbal communication skills. You will also be expected to add/create/modify content to our product knowledge database. The ideal candidate will be motivated, and ready to collaborate with team members.</p> <p>Products:</p> <p>Rational ClearCase Rational ClearQuest Rational Synergy Rational Change</p> <p>Rational Software Configuration Management products unifies your change, configuration, and software delivery platform, bringing your globally distributed teams together. ClearCase and Synergy is a software configuration management solution that helps your systems and software development teams collaborate in real-time, on a global delivery framework. Rational ClearQuest and Change is an integrated and Web-based solution for enterprise change management, Change software brings together software development, IT and other sources of change for effective decision making. The Rational Change management applications integrates with existing development and application life cycle management (ALM) environments, enabling it to help increase quality by reducing the risk of unauthorized changes and improve accountability by comprehensively managing the change request lifecycle.</p> <p>Mandatory skill set & Experience</p> <ul style="list-style-type: none"> - 3+ years of Software industry experience in working with ClearCase, ClearQuest (or) Synergy, Change - Bachelors degree in Computer Science or equivalent, or above - Good Knowledge of Rational ClearCase (or) ClearQuest (or) Synergy (or) change - Experience working in support environment - Strong written and verbal communication skills - Excellent client handling skills - Understanding of product life cycle design & methodology <p>Required Skills:</p> <ul style="list-style-type: none"> - Programming language use/conceptual understanding (Java, C++ or some other OO language preferred) - Knowledge of software products that comprise our product integrations: DOORS, Rhapsody, ClearQuest, - Experience/understanding of Windows, UNIX, LINUX OSs - Familiarity/Knowledge of Windows / Networking Administration - Knowledge of Relational Databases, preferably Informix and Oracle - Knowledge of LDAP and authentication services 	SWG-0350468	5-8 years	5-8 years	Bangalore	Bangalore

<ul style="list-style-type: none"> - Knowledge of Licensing management and usage - Effective troubleshooting and problem determination skills Shifts: AP & EMEA					
QM Domain Products Support Brief Job description: This is an excellent opportunity to work with a World Class Support Organization and some of the leading software packages available in our Quality Management space. IBM Rational offers industry leading proven software development tools and processes to enhance agile, iterative and other application development projects. The Rational Quality management tools help our Clients manage a role-based business-driven environment for test planning, workflow control and metrics reporting Overview: You will be responsible for providing 2nd line support to our clients and end users supporting the IBM Rational Software Quality Management products. Exceptional client service skills and the ability to work with people in a technical environment are a must. Individuals should enjoy troubleshooting and recreating client environments. You'll be working and escalating technical problems to development for resolution while providing effective and timely communication/updates to our clients. Candidate will also be responsible for utilizing call/defect tracking tools and prioritizing their open issues. The ideal candidate will need to possess strong written/verbal communication skills. You will also be expected to add/create/modify content to our product knowledge database. The ideal candidate will be motivated, and ready to collaborate with team members. Products: Rational Functional Tester Rational Performance Tester Rational Quality Manager Rational Functional Tester is an automated functional testing and regression testing tool. It provides testers with automated testing capabilities for functional testing, regression testing, GUI testing and data-driven testing. Rational Performance Tester is a performance testing tool used to identify the presence and cause of system performance bottlenecks It provides testers with automated performance testing capabilities to validate the scalability of web and server based applications. Rational Quality Management solutions help advance productivity and quality across the entire service lifecycle from requirements, design, development, quality assurance, security, and compliance to deployment and operations. Ensuring and managing quality throughout the software and product lifecycle from concept to launch to retirement is a multilayered problem that involves all engineering disciplines, manufacturing, and service-after-sales. Mandatory skill set & Experience Test Engineers / Technical Support Engineer with 3+years of exp in S/W Testing/QA in a product development environment, Very good at troubleshooting and root cause analysis skills, Rich experience in functional, regression testing, system testing using Rational Functional Testing / Rational Performance Testing/ Rational Quality Manager. Knowledge and good experience in Windows and Unix platform. The job requires candidate to work with multiple products for supported integrations. Very quick in learning new products and technology. <ul style="list-style-type: none"> - Bachelors degree in Computer Science or equivalent, or above - Good Knowledge of Rational Functional Tester (or) Rational Performance Tester(or) Rational Quality Manager - Experience working in support environment - Strong written and verbal communication skills - Excellent client handling skills - Understanding of Software Testing Lifecycle, Methodologies. Required Skills: <ul style="list-style-type: none"> - Programming language use/conceptual understanding (Java, C, .Net script, Javascript) - Knowledge of software products that comprise our product integrations: DOORS, Rational TeamConcert, ClearQuest, Rational Requirements Composer, ReqPro. - Experience/understanding of Windows, UNIX, LINUX OSs - Familiarity/Knowledge of Windows / Networking Administration - Knowledge of Relational Databases, preferably DB2 and SQL. - Knowledge of LDAP/ RDS and authentication services - Knowledge of Licensing management and usage 	SWG-0350461	5-10 years	5-10 years	Bangalore	Bangalore

- Effective troubleshooting and problem determination skills Shifts: AP & EMEA					
RM Domain Products Support Brief Job Description This is an excellent opportunity to work with a World Class Support Organization and some of the leading software packages available in our Requirement Management space. IBM Rational offers industry leading proven software development tools and processes to enhance agile, iterative and other application development projects. The Rational Requirement management tools help our Clients manage requirements for Organizations Overview: You will be responsible for providing 2nd line support to our clients and end users supporting the IBM Rational Software Requirement Management & Security products. Exceptional client service skills and the ability to work with people in a technical environment are a must. Individuals should enjoy troubleshooting and recreating client environments. You'll be working and escalating technical problems to development for resolution while providing effective and timely communication/updates to our clients. Candidate will also be responsible for utilizing call/defect tracking tools and prioritizing their open issues. The ideal candidate will need to possess strong written/verbal communication skills. You will also be expected to add/create/modify content to our product knowledge database. The ideal candidate will be motivated, and ready to collaborate with team members. Products: Rational DOORS Rational Focal Point Rational App Scan Mandatory skill set & Experience Test Engineers / Technical Support Engineer with 3+years of exp in Requirement Management and security products, Very good at troubleshooting and root cause analysis skills, Rich experience in writing and understanding Requirement Management work flows and products and also Security products. Knowledge and good experience in Windows and Unix platform. The job requires candidate to work with multiple products for supported integrations. Very quick in learning new products and technology. - Bachelors degree in Computer Science or equivalent, or above - Good Knowledge of Rational Functional DOORS (or) Rational Focal Point (or) Rational App Scan - Experience working in support environment - Strong written and verbal communication skills - Excellent client handling skills - Understanding of Software Testing Lifecycle, Methodologies. Required Skills: - Domain knowledge of Requirement Management and Security - Knowledge of software products that comprise our product integrations: DOORS, ReqPro, Focal Point, App Scan - Experience/understanding of Windows, UNIX, LINUX OSs - Familiarity/Knowledge of Windows / Networking Administration - Knowledge of Relational Databases, preferably DB2 and SQL. - Knowledge of LDAP/ RDS and authentication services - Knowledge of Licensing management and usage - Effective troubleshooting and problem determination skills Shifts: AP & EMEA	SWG-0350465	5-8 years	5-8 years	Bangalore	Bangalore
Software Engineer – L2 Support Brief Job Description:- Skills : LDAP, OpenLDAP, Sun Directory Server, Tivoli Directory Server, Oracle Directory Server 2. Any of the access managers like CA Siteminder, Novell Access Manager, Oracle Access Manager, Sun Access Manager and Websphere Application Server knowledge (WAS) 3. Any of the identity managers like: Oracle Identity Manager, Sun Identity manager, CA Identity Manager Exp :Any product knowledge with 5+ yrs of experience is fine with me.	SWG-0361446	5-8 years	5-8 years	Pune	Pune
Industry Solution Architect Brief Job Description This role is for a Software Group Industry Solutions Architect focused on the Metals and Mining market. The Industry Solution Architect will be the SWG subject matter expert in the application of software technologies that drive business value for our Metals and Mining customers. This person is responsible for leading IBM's Software Group Metals and Mining solution technical strategy and definition, therefore experience designing solutions in one or more of the following	SWG-0368918	6-8years	6-8years	Bangalore	Bangalore

<p>areas is key: Smart Supply Chain, Condition Monitoring, Asset Management and Health, Safety, Security and Environment. The solutions architect will leverage his/her knowledge of market trends and dynamics, client buying behavior, software technology trends and directions, ecosystem players and competition. Executive communications/ presentations skills are critical as this person will present to both C-level customers and IBM executives regularly. The role consists of working with client teams globally as a consultant on priority customer engagements where new, complex solutions are required. Based on hands-on experiences, the architect will identify repeatable solution patterns and drive the harvesting of re-usable assets, the development of associated best practices and definition of specific industry solutions frameworks and offerings. The candidate will also champion the knowledge transfer of Mining software solutions to local software sellers and client IT architects by building and leading internal communities of Metals and Mining industry architects and technical sellers. He/She will also work with our software brand and industry solutions teams to drive new industry specific requirements into their offerings.</p> <p>* Total 6 to 8 years of work experience required</p> <p>* Minimum 16 or more years of education required</p> <p># Required Skills - Technical and Non Technical</p> <p>* Mining Operations</p> <p>* Mining Business Processes</p> <p>* Architecting IT Solutions for Mining Business</p> <p>* Customer Interfacing and Communication Skills</p> <p>* Industry Standards</p>					
<p>Senior QA Engineer (Automation)</p> <p>Brief Job Description: Senior QA automation engineer ensures that the software developed meets all customer requirements. This role supports IBM's quality assurance process that ensures compliance with customer satisfaction. Person in this role is expected to understand product functionality and customer usage as well as assist in customer issues</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Preparing a test plan <input type="checkbox"/> Estimating the test effort <input type="checkbox"/> Creating new test cases • Participating in releases for the product by taking part in test estimation, test planning, execute test-cases, managing all the resources through out and driving all the items till the release including scheduling. • Review of test plan, creation of defects and verification of defect fixes for functional, system and regression testing • Development of test cases, test scripts and test data. Analyze and report test results • Design, develop, debug, and maintain test procedures including automated test suites <input type="checkbox"/> Planning for necessary education on new features in the product <input type="checkbox"/> File enhancement requests <input type="checkbox"/> Develop and maintain a through knowledge of the assigned applications and functional areas <input type="checkbox"/> Deploy and configure test environments <input type="checkbox"/> Collaborate closely with development to resolve issues quickly and efficiently <p>Skills Required</p> <ul style="list-style-type: none"> • 2+ years of experience developing code for automated test tools for testing browser-based applications in non-record/playback Silk Test environment • Must have experience in core manual testing skills as well as in GUI testing • Should have good problem solving, analytical skills and technical troubleshooting skills • Strong written and verbal communication skills. Self motivated. • Strong organizational and time management skills • Good knowledge of QA processes and methodologies • Basic programming knowledge in any programming language is desirable • Should have good communications skills; proactive and self driven approach for work; good team player and willing to learn 	SWG-0362290	10-12 years	10-12 years	Bangalore	Bangalore

new technologies					
<p>Qualification/Experience Required:</p> <ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 10 to 12 years of experience is required • Experience with data driven automation techniques • Working knowledge of SQL and knowledge of Python and Shell scripting • Product life cycle experience ranging from initial product development, first customer ship, strategic account support, technical support escalation, and subsequent release cycles • Ability to understand software architecture and design as a basis for test planning, test case development, test execution, and debugging • Familiarity with Unix and Windows. Exposure to J2EE, Websphere, JSP 					
<p>Senior Software Developer (Integration)</p> <p>Brief Job Description: Senior software engineer provides engineering support for integration framework and connectors. This position requires working with technologies like Java, Oracle, JSP/JSF/GWT, HTML, JavaScript, CSS - advanced Level.</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> • Working with other support teams to help in investigating and reproducing field issues escalated to Engineering by the Support organization. • Defect analysis and resolution. • Development review of patches. • Evaluations and Smoke testing new third party products • Development and unit testing of enhancements • Fixing defects <p>Skills Required:</p> <ul style="list-style-type: none"> • Must have good Object Oriented software engineering concepts and must be aware of software development life cycle processes. • Advance level knowledge of Java, JSP, HTML, Javascript and Oracle • Formal knowledge of data structures and algorithms • Debugging and troubleshooting skills with Java • Strong organizational and time management skills • Good analytical and problem solving skills. • Should have strong verbal and written communications skills; proactive and self driven approach for work; good team player and willing to learn new technologies • Ability to perform product design with minimum amount of supervision from headquarters • Good common sense judgment. Ability to take risks and responsibility for design decisions under uncertain circumstances • Ability to propose solution options to supervisors as opposed to expecting the supervisor to know the right solution • Ability to understand business problems • Multitasking. Usually multiple connector projects need developer attention simultaneously <p>Qualification/Experience Required:</p> <ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 10 to 12 years of experience is required • Experience with integration using Web Services • Knowledge of P8/FileNet is highly preferred • Experience in integration with multiple 3rd party products is preferred 	SWG-0362290	10-12 years	10-12 years	Bangalore	Bangalore
<p>Software Developer (Integration)</p> <p>Brief Description: Software engineer provides engineering support for integration framework and connectors. This position requires working with technologies like Java, Oracle, JSP/JSF/GWT, HTML, JavaScript, CSS - advanced Level.</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> • Working with other support teams to help in investigating and reproducing field issues escalated to Engineering by the Support organization. • Defect analysis and resolution. • Development review of patches. • Evaluations and Smoke testing new third party products • Development and unit testing of enhancements • Fixing defects 	SWG-0362290	6-10 years	6-10 years	Bangalore	Bangalore

<p>Skills Required:</p> <ul style="list-style-type: none"> • Must have good Object Oriented software engineering concepts and must be aware of software development life cycle processes. • Advance level knowledge of Java, JSP, HTML, Javascript and Oracle • Formal knowledge of data structures and algorithms • Debugging and troubleshooting skills with Java • Strong organizational and time management skills • Good analytical and problem solving skills. • Should have strong verbal and written communications skills; proactive and self driven approach for work; good team player and willing to learn new technologies • Ability to perform product design with minimum amount of supervision from headquarters • Good common sense judgment. Ability to take risks and responsibility for design decisions under uncertain circumstances • Ability to propose solution options to supervisors as opposed to expecting the supervisor to know the right solution • Ability to understand business problems • Multitasking. Usually multiple connector projects need developer attention simultaneously <p>Qualification/Experience Required:</p> <ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 6 to 10 years of experience is required • Experience with integration using Web Services • Knowledge of P8/FileNet is highly preferred • Experience in integration with multiple 3rd party products is preferred 					
<p>QA Engineer (Automation)</p> <p>Brief Description of the Role: QA automation engineer ensures that the software developed meets all customer requirements. This role supports IBM's quality assurance process that ensures compliance with customer satisfaction. Person in this role is expected to understand product functionality and customer usage as well as assist in customer issues</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Preparing a test plan <input type="checkbox"/> Estimating the test effort <input type="checkbox"/> Creating new test cases • Participating in releases for the product by taking part in test estimation, test planning, execute test-cases, managing all the resources through out and driving all the items till the release. • Review of test plan, creation of defects and verification of defect fixes for functional, system and regression testing • Development of test cases, test scripts and test data. Analyze and report test results • Design, develop, debug, and maintain test procedures including automated test suites <input type="checkbox"/> Planning for necessary education on new features in the product <input type="checkbox"/> File enhancement requests <input type="checkbox"/> Develop and maintain a through knowledge of the assigned applications and functional areas <input type="checkbox"/> Deploy and configure test environments <input type="checkbox"/> Collaborate closely with development to resolve issues quickly and efficiently <p>Skills Required</p> <ul style="list-style-type: none"> • 2+ years of experience developing code for automated test tools for testing browser-based applications in non-record/playback Silk Test environment • Must have experience in core manual testing skills as well as in GUI testing • Should have good problem solving, analytical skills and technical troubleshooting skills • Strong written and verbal communication skills. Self motivated. • Strong organizational and time management skills • Good knowledge of QA processes and methodologies • Basic programming knowledge in any programming language is desirable • Should have good communications skills; proactive and self driven approach for work; good team player and willing to learn new technologies <p>Qualification/Experience Required:</p>	SWG-0362290	10-12 years	10-12 years	Bangalore	Bangalore

<ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 6 to 10 years of experience is required • Experience with data driven automation techniques • Working knowledge of SQL and knowledge of Python and Shell scripting • Product life cycle experience ranging from initial product development, first customer ship, strategic account support, technical support escalation, and subsequent release cycles • Ability to understand software architecture and design as a basis for test planning, test case development, test execution, and debugging • Familiarity with Unix and Windows. Exposure to J2EE, Websphere, JSP 					
<p>QA Engineer (Automation)</p> <p>Brief Description of the Role: QA automation engineer ensures that the software developed meets all customer requirements. This role supports IBM's quality assurance process that ensures compliance with customer satisfaction. Person in this role is expected to understand product functionality and customer usage as well as assist in customer issues</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Creating new test cases • Participating in releases for the product by taking part in executing test-cases. • Review of test plan, creation of defects and verification of defect fixes for functional, system and regression testing • Development of test cases, test scripts and test data. Analyze and report test results • Design, develop, debug, and maintain test procedures including automated test suites <input type="checkbox"/> File enhancement requests <input type="checkbox"/> Develop and maintain a thorough knowledge of the assigned applications and functional areas <input type="checkbox"/> Deploy and configure test environments <input type="checkbox"/> Collaborate closely with development to resolve issues quickly and efficiently <p>Skills Required</p> <ul style="list-style-type: none"> • Must have experience in core manual testing skills as well as in GUI testing • Should have good problem solving, analytical skills and technical troubleshooting skills • Strong written and verbal communication skills. Self motivated. • Strong organizational and time management skills • Good knowledge of QA processes and methodologies • Basic programming knowledge in any programming language is desirable • Should have good communications skills; proactive and self driven approach for work; good team player and willing to learn new technologies <p>Qualification/Experience Required:</p> <ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 3 to 5 years of experience is required • Experience with data driven automation techniques • Working knowledge of SQL and knowledge of Python and Shell scripting • Product life cycle experience ranging from initial product development, first customer ship, strategic account support, technical support escalation, and subsequent release cycles is desirable • Familiarity with Unix and Windows. Exposure to J2EE, Websphere, JSP 	SWG-0362290	6-10 yrs	6-10 yrs	Bangalore	Bangalore
<p>Senior QA Engineer (Functional)</p> <p>Brief Description: Senior QA engineer ensures that the software developed meets all customer requirements. This role supports IBM's quality assurance process that ensures compliance with customer satisfaction. Person in this role is expected to understand product functionality and customer usage as well as assist in customer issues</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Preparing a test plan <input type="checkbox"/> Estimating the test effort <input type="checkbox"/> Creating new test cases 	SWG-0362290	10-12 yrs	10-12 yrs	Bangalore	Bangalore

<ul style="list-style-type: none"> • Participating in releases for the product by taking part in test estimation, test planning, execute test-cases, managing all the resources through out and driving all the items till the release including scheduling. • Review of test plan, creation of defects and verification of defect fixes • Development of test cases, test scripts and test data <input type="checkbox"/> Planning for necessary education on new features in the product <input type="checkbox"/> File enhancement requests <input type="checkbox"/> Deploy and configure test environments <input type="checkbox"/> Work with development to resolve issues quickly and efficiently <p>Skills Required</p> <ul style="list-style-type: none"> • Must have experience in core manual testing skills as well as in GUI testing • Should have good problem solving and analytical skills • Strong written and verbal communication skills • Strong organizational and time management skills • Working knowledge of SQL • Basic programming knowledge in any programming language is desirable • Should have good communications skills; proactive and self driven approach for work; good team player and willing to learn new technologies <p>Qualification/Experience Required:</p> <ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 10 to 12 years of experience is required • Prior experience in automation of test cases is desirable • Experience with Java Application Servers such as Websphere or Weblogic • Oracle installation and maintenance experience • Product life cycle experience ranging from initial product development, first customer ship, strategic account support, technical support escalation, and subsequent release cycles • Ability to understand software architecture and design as a basis for test planning, test case development, test execution, and debugging • Familiarity with Sun Solaris and Windows 					
<p>QA Engineer (Functional)</p> <p>Brief Description of the Role: Senior QA engineer ensures that the software developed meets all customer requirements. This role supports IBM's quality assurance process that ensures compliance with customer satisfaction. Person in this role is expected to understand product functionality and customer usage as well as assist in customer issues</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Preparing a test plan <input type="checkbox"/> Estimating the test effort <input type="checkbox"/> Creating new test cases • Participating in releases for the product by taking part in test estimation, test planning, execute test-cases, managing all the resources through out and driving all the items till the release including scheduling. • Review of test plan, creation of defects and verification of defect fixes • Development of test cases, test scripts and test data <input type="checkbox"/> Planning for necessary education on new features in the product <input type="checkbox"/> File enhancement requests <input type="checkbox"/> Deploy and configure test environments <input type="checkbox"/> Work with development to resolve issues quickly and efficiently <p>Skills Required</p> <ul style="list-style-type: none"> • Must have experience in core manual testing skills as well as in GUI testing • Should have good problem solving and analytical skills • Strong written and verbal communication skills • Strong organizational and time management skills • Working knowledge of SQL • Basic programming knowledge in any programming language is desirable • Should have good communications skills; proactive and self driven approach for work; good team player and willing to learn new technologies 	SWG-0362290	6-10 yrs	6-10 yrs	Bangalore	Bangalore

<p>Qualification/Experience Required:</p> <ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 6 to 10 years of experience is required • Prior experience in automation of test cases is desirable • Experience with Java Application Servers such as Websphere or Weblogic • Oracle installation and maintenance experience • Product life cycle experience ranging from initial product development, first customer ship, strategic account support, technical support escalation, and subsequent release cycles • Ability to understand software architecture and design as a basis for test planning, test case development, test execution, and debugging • Familiarity with Sun Solaris and Windows 					
<p>Junior QA Engineer (Functional)</p> <p>Brief Description of the Role: Senior QA engineer ensures that the software developed meets all customer requirements. This role supports IBM's quality assurance process that ensures compliance with customer satisfaction. Person in this role is expected to understand product functionality and customer usage as well as assist in customer issues</p> <p>Responsibilities include:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Creating new test cases • Participating in releases for the product by taking part in test execution • Review of test plan, creation of defects and verification of defect fixes • Development of test cases, test scripts and test data <input type="checkbox"/> File enhancement requests <input type="checkbox"/> Deploy and configure test environments <input type="checkbox"/> Work with development to resolve issues quickly and efficiently <p>Skills Required</p> <ul style="list-style-type: none"> • Must have experience in core manual testing skills as well as in GUI testing • Should have good problem solving and analytical skills • Strong written and verbal communication skills • Strong organizational and time management skills • Working knowledge of SQL • Basic programming knowledge in any programming language is desirable • Should have good communications skills; proactive and self driven approach for work; good team player and willing to learn new technologies <p>Qualification/Experience Required:</p> <ul style="list-style-type: none"> • Must have a Bachelor of Engineering/Technology or Master of Computer applications. • 3 to 6 years of experience is required • Prior experience in automation of test cases is desirable • Experience with Java Application Servers such as Websphere or Weblogic • Oracle installation and maintenance experience • Product life cycle experience ranging from initial product development, first customer ship, strategic account support, technical support escalation, and subsequent release cycles • Ability to understand software architecture and design as a basis for test planning, test case development, test execution, and debugging • Familiarity with Sun Solaris and Windows 	SWG-0362290	3-6yrs	3-6yrs	Bangalore	Bangalore
<p>Sr QA Engineer</p> <p>Job Description: Job Description talks about the kind of the role that the candidate shall be expected to play if offered. (Ex - This role designs, develops and supports application solutions to meet client requirements. They may design, develop and/or re-engineer highly complex application components, and integrate software packages, programs and reusable objects residing on multiple platforms.)</p> <p>Exp – Expertise and experience desired from the candidate - Ex - 5 to 7 years in software sales</p> <p>Skills: Acquired - The applicant has gained knowledge of the subject through formal or informal education, training, mentoring, experiences or other skill development activities and has limited, if any, application of the skill on any engagement or project.</p>	SWG-0362290	5-7 yrs	5-7 yrs	Bangalore	Bangalore

<p>Applied - The applicant has repeated, successful application of the skill on engagements or projects.</p> <p>Mastered - The applicant has comprehensive, in-depth knowledge of the subject and extensive successful applications of the skill on engagements or projects. The applicant is capable of mentoring, teaching and leading the application of this skill and can function as a subject matter expert.</p>					
<p>Sr Software Engineer – DB2</p> <p>Job Description : Job Description talks about the kind of the role that the candidate shall be expected to play if offered. (Ex - This role designs, develops and supports application solutions to meet client requirements. They may design, develop and/or re-engineer highly complex application components, and integrate software packages, programs and reusable objects residing on multiple platforms.)</p> <p>Expertise and experience desired from the candidate - Ex - 5 to 7 years in software sales</p> <p>Subject of expertise desired for the job role. Details mentioned below</p> <p>Accounting / Finance Advertising / Journalism / Media Sciences Arts and Humanities Biology Business / Management Chemistry Economics Engineering Information technology Law Mathematics Other Sciences Physics Psychology Social Sciences Other</p>	SWG-0362290	5-7 yrs	5-7 yrs	Bangalore	Bangalore
<p>Software QA Specialists/Sr QA Specialists</p> <p>Job Description: talks about the kind of the role that the candidate shall be expected to play if offered. (Ex - This role designs, develops and supports application solutions to meet client requirements. They may design, develop and/or re-engineer highly complex application components, and integrate software packages, programs and reusable objects residing on multiple platforms.)</p> <p>Exp : Expertise and experience desired from the candidate - Ex - 5 to 12 years in software sales</p>	SWG-0362290	5-12 yrs	5-12 yrs	Bangalore	Bangalore
<p>Industry Solution Architect</p> <p>This role is for a Software Group Industry Solutions Architect focused on the Metals and Mining market. The Industry Solution Architect will be the SWG subject matter expert in the application of software technologies that drive business value for our Metals and Mining customers. This person is responsible for leading IBM's Software Group Metals and Mining solution technical strategy and definition, therefore experience designing solutions in one or more of the following areas is key: Smart Supply Chain, Condition Monitoring, Asset Management and Health,Safety, Security and Environment. The solutions architect will leverage his/her knowledge of market trends and dynamics, client buying behavior, software technology trends and directions, ecosystem players and competition. Executive communications/ presentations skills are critical as this person will present to both C-level customers and IBM executives regularly. The role consists of working with client teams globally as a consultant on priority customer engagements where new, complex solutions are required. Based on hands-on experiences, the architect will identify repeatable solution patterns and drive the harvesting of re-usable assets, the development of associated best practices and definition of specific industry solutions frameworks and offerings. The candidate will also champion the knowledge transfer of Mining software solutions to local software sellers and client IT architects by building and leading internal communities of Metals and Mining industry architects and technical sellers. He/She will also work with our software brand and industry solutions teams to drive new industry specific requirements into their offerings.</p> <p>* Total 6 to 8 years of work experience required * Minimum 16 or more years of education required</p>	SWG-0368918	6-8years	6-8years	Bangalore	Bangalore

# Required Skills - Technical and Non Technical * Mining Operations * Mining Business Processes * Architecting IT Solutions for Mining Business * Customer Interfacing and Communication Skills * Industry Standards					
SPOC : Kazi Ashrafuddin-ashrafkazi@in.ibm.com					
File Systems Developer Brief Job Description: This individual will be responsible to lead design, implementation and review of various features for world's best Parallel Cluster File System (i.e. IBM GPFS) and other Distributed File Systems like (AFS, DFS and SANFS). S/He will be working as technical contributor in the team and as appropriate provide technical leadership to the team and advice development manager with various planning activities. The individual will act as a mentor for junior members in the development team and will work closely with product architects and other technical leads in development and test teams. He will be expected to drive innovation, architect and develop new features in roadmap and product quality through his technical skills and prior experience. Job Skills Required A) Technical Skills <ul style="list-style-type: none"> - Strong architecture, design and development experience in file systems and clustering - Strong skills in systems software stack - Strong skills in storage and file system technologies - Strong system programming including kernel development and debugging tools - Strong system programming skills in C, C++ and shell scripting - Good performance optimization skills for complex clustered NAS software stack - Strong problem solving skills - Exposure to clustering products a plus - Experience with any Source code control system and any Defect Tracking system - Good understanding of Software development lifecycle and methodology (Waterfall or Agile) B) Soft skills Ability to form and articulate product vision and interact with customers and partners <ul style="list-style-type: none"> - Ability to provide thought leadership, accessing risk and driving innovation - Excellent communication, collaboration, interpersonal and mentoring skills Experience Required <ul style="list-style-type: none"> - This role requires 2-12 years of industry experience in product architecture, design, development and testing in systems/file systems/storage space. S/He should be B Tech/BE/MCA in Computer Science/Electronics/Electrical Engineering from a reputed institute 	STG-0363757	2-12 years	2-12 years	Pune	Pune
Generic Unix/C professional Education Minimum B Tech/BE/MCA in Computer Science/Electronics/Electrical Engineering from a reputed institute Technical Skills requirement Strong system programming skills in C, C++ and shell scripting Strong AIX and Linux system programming including kernel development OS internals including multithreading, RPC, socket programming. Strong expertise in debugging tools such as Crash, gdb, kdb, dbx, log analysis Strong problem solving skills User level experience with any(RCS,CMVC, clearcase or equivalent) Source code control systems and any Defect Tracking system Good skills on unit testing Good understanding of Software development lifecycle and methodology (Waterfall or Agile) Experience Level: 2 – 6 years	STG-0319564	2-6 years	2 – 6 years	Pune	Pune
Test Lead - Storage Software	STG-0320865	8-12 years	8-10 years	Pune	Will be communicated

<p>Brief Job Description: In the role of a Test Lead, this individual will provide leadership for test design and guidance during test specification of individual product features for IBM Storage products. S/He will provide technical leadership and advice Test Manager with test planning activities. The individual will act as a mentor for junior members in the test team and work with the test architect and test manager in effectively managing the test team deliverables through his technical skills and prior experience. Strong background in testing system software products (OS, Device Driver, etc) Strong background in server, network and storage administration and configuration Excellent understanding of storage technologies (Virtualization, RAID, Block/File IO) and Storage Protocols (Fibre Channel, SCSI, SAN, iSCSI etc) Excellent debugging and problem solving skills in system software and storage protocols. Ability to plan test execution details meticulously and identifying dependencies early. Good written/verbal communication skills to crisply and accurately report program status</p>					post candidate screening and selection
<p>Sr. Engineer - Storage Testing</p> <p>Brief Job Description:In the role of Sr. Engineer or test lead, this individual will provide leadership for test design and guidance during test specification of individual product features for IBM Storage products. S/He will provide technical leadership and advice Test Manager with test planning activities. The individual will act as a mentor for junior members in the test team and work with the test architect and test manager in effectively managing the test team deliverables through his technical skills and prior experience. Strong background in testing system software products (OS, Device Driver, etc) and Strong background in server, network and storage administration and configuration Excellent understanding of storage (SAN, FC, Infiniband) and file system technologies. Excellent debugging and problem solving skills. Excellent skills in programming and scripting languages (C/Java, Shell/Perl/Python). Ability to plan test execution details meticulously and identifying dependencies early.</p>	STG-0320866	5-8 years	4-6 years	Pune	Will be communicated post candidate screening and selection
<p>Linux Engineer</p> <p>Brief Job Description: Software Engineer in this role is responsible for developing operating system features on IBM platforms. Strong kernel programming skills are required for the candidate to perform the job. Candidate should have very strong C programming skills and scripting. Candidate should have very strong operating system internals knowledge, preferable in UNIX/Linux. Minimum 0 to 24 years of desired experience required. Minimum 16 years of education require Required Skills - Technical and Non Technical : * C, * Kernel programming, * Linux internals, * Operating system fundamentals, * Computer Architecture</p>	STG-0325500	3-5 years	3-5 years	Bangalore	Will be communicated post candidate screening and selection
<p>CIM/SMIS Software Engineer (Install)</p> <p>Brief Job Description:Install skills on Linux and windows both. Knowledge of RPMs, Install Shield and MSI Systems or Storage Test, C/C++, Linux, Windows, Scripting - Puthon/Perl, RPM Packaging ,Install Shield/MSI.</p>	STG-0336803	4-5 years	4-5 years	Pune	Will be communicated post candidate screening and selection
<p>Systems Programmer</p> <p>Brief Job Description: IBM Global Business Services helps clients solve complex business and technical issues. We deliver innovative business consulting, process design, systems integration, application management and design. Our core competencies Include deep business process and industry expertise, advanced analytics and research capabilities, comprehensive IT infrastructure knowledge, and the proven ability to implement enterprise solutions that deliver bottom-line business value. Join a leader. Consult with us.</p>	SWG-0348885	3-5 years	3-5 years	Bangalore	Will be communicated post candidate screening and selection
<p>Software Engineer</p> <p>Brief Job Description: More than 6 years of desired experience required Minimum 16 years of education required. 3 to 5 years of relevant years of work experience required Required Skills - Technical and Non Technical : Development, Design of complex software stack, * c,c++, Unix Internals* Java* AIX, Linux</p>	STG-0336565	3-5 years	3-5 years	Bangalore	Will be communicated post candidate screening and selection

Note - Only Shortlisted candidates would be called for the interview

Global Technology Services- Open Positions

Pls send resumes to Gts Staffing/India/Contr/IBM id along with the Job Role and GOM Code

ITSM Brief Job Description: Serves as the Integrated Technology Services leader for assigned accounts (Sector/GB), 2. Identifies and validates opportunities for all ITS Service Product Lines, inclusive of Software Support Services, 3. Requires knowledge of the entire ITS portfolio, ITS Key Plays, and key cross-brand initiatives, 4. Executes sales leadership, demonstrates sales proficiency and applies deep consultative sales skills, 5. Establishes and maintains relationships with client IT/business executives, acting as their IT "Trusted Advisor", 6. Works collaboratively with the client team and other brands during account planning, 7. Engages the appropriate OO resource (telecoverage, BP, SSL, CSL, Mega Deal CSL) to assume responsibility to drive opportunity to closure and ensures smooth transition from the OI stage to the OO stage, Knowledge of Mumbai Market. Knowledge and experience of Infrastructure services business.	GTS-0336554	10 years	12-15 years	Delhi	Will be communicated post candidate screening and selection
SPOC – Dhanya Narayanan Software Maintenance Sales Brief Job Description : Experience in selling software services – maintenance, server management, Facility Management, infrastructure support services. Awareness of software - operating systems, middleware software, OEM software Good presentation and communication skills Deal maker skills. Educational Qualification: BE / B. Tech./MBA/Any Degree. Mandatory Requirements: Experience in application software Good understanding of software terminology and environment Software problem trouble shooting experience 5-10 yrs total experience in sales / pre-sales with at least 3-5 yrs in software service sales. It will be an added advantage if the person has software support experience.	GTS-0373211	5 - 10 years	5 years	Delhi, Mumbai	Will be communicated post candidate screening and selection
SPOC – Dhanya Narayanan Business Analyst Brief Job Description : * This person is require to assist the business with data analysis and its proper representations. He / She will be responsible for the Siebel data analysis and be part of country / Region Cadence calls, indirectly helping in the sales numbers. Also one should help in the sales operations for ISA. Person should have strong Microsoft Excel and Presentations skills. Educational Qualification: BE / B. Tech./MBA/Any Degree. Mandatory Requirements: # Required Skills - Technical and Non Technical * Minimum of 5 years experience, with strong knowledge of business analysis. Good communication & presentation skills with strong relationship building skills	GTS-0373212	5 - 8 years	5 years	Delhi	Delhi
Senior Datacenter Consultant Brief Job Description: Required Experience: • Atleast 10-12 years of experience. A minimum of 5 years in selling & delivering IT Data Center Facilities Design and consulting Projects. • Experience in interacting with C level executives of the clients and value based selling. Domain Areas of consulting expertise • Data Center Facilities (DC Cabling, CRAC, UPS, Generator, Cooling Unit, Electrical Design etc.,) • Green IT (Energy Assessment, Data Center Audits) • Carbon Strategy. Prerequisite Skills: • Strong experience in delivering consulting projects. • Strong Presentation skills. Should be good in English language verbal & written Communication • Capability to present "The big picture" view. • High level understanding of IT Infrastructure.	GTS-0349743	10-15 years	10-12 years in DC Build	Mumbai	Will be communicated post candidate screening and selection

Date: 7 February, 2011

<ul style="list-style-type: none">• A deep knowledge on DC Facilities & Capability to Design Data Center Facility solutions.• Capability to translate the customer business issues in to IT Infrastructure requirements.• Capability to develop ROI and business case for transformation.• Experience in Effort estimation for services.					
---	--	--	--	--	--

<p>ITSA Consultant</p> <p>Brief Job Description:Atleast 10 -15 years of experience. A minimum of 5 years in selling & delivering IT Infrastructure consulting projects.Experience in interacting with C level executives of the clients and value based selling.Domain Areas of consulting expertise, Enterprise Architecture, IT Infrastructure,IT Strategy,IT Management, Security, Risk & Governance</p> <p>SOA/Cloud.Strong experience in delivering consulting projects.Strong Presentation skills. Capability to present "The big picture" view.A good knowledge on IT Infrastructure (Server/Storage/Network/Middleware etc. & IT Service Management.Capability to Design IT Infrastructure solutions.</p> <p>Capability to translate the customer business issues in to IT Infrastructure requirements.Capability to develop ROI and business case for transformation.Experience in Effort estimation for services.</p>	GTS-0349739	10-15 years	10-12 years	Mumbai or Delhi	Will be communicated post candidate screening and selection
<p>Services Sales Leader (SSL) – Business Continuity & Resiliency Services (BCRS)</p> <p>Brief Job Description : The SSL position is a Services Sales Specialist / Opportunity Owner role which involves the sale of Disaster Recovery and Business Continuity Services including professional services around DR Consulting, data centre hosting, cloud computing, managed services, disaster recovery and data protection services. The role is face to face sales, where key metrics are total contract value signings (TCV), revenue, pipeline management, Accounts Receivables and customer satisfaction. The role is linked to a sales plan and the reporting is to the BCRS Country Sales Manager.</p> <p>Responsibilities:• Independently identifying, qualifying and winning net new business opportunities, based on the IBM services portfolio. • Working with the IBM extended sales team including Integrated Technology Services Managers (ITSMs) and S&D team as the opportunity owner for BCRS opportunities identified by these teams. • Experience Required: • A proven track record in services sales with proven customer relationships; • Strong sales experience in business continuity & DR services selling, managed services sales, infrastructure consulting services sales. • Comprehensive understanding of the IT market place and competitive landscape.</p>	GTS-0353049	6-8 Years	6-12 years	Chennai	Will be communicated post candidate screening and selection
<p>FTSS BCRS</p> <p>Brief Job Description Consulting Assignments, prefereably DR/BCP consulting. o Knowledge of High Availability/Replication Solutions. o Knowledge of Storage / Server Solution design, Backup Solution design.o Knowledge on Datacenter - Centric service delivery / Design / sales. o Knowledge on co-location, NMS, remote support assignments. o Should be able to architect infrastructure solutions at a Macro level. Desired Skills - BCP/DR Consulting & Planning, DR Solution Desing, Managed DR solutions, Server and Storage , Knowledge of leading Applications and architectures</p>	GTS-0353753	7-10 years	4-5 years	Bangalore	Will be communicated post candidate screening and selection
<p>Team Leader- Solution Design Center</p> <p>Brief Job Description Is responsible for driving low value high volume presales business within ISA Solution Design team. He is responsible for generating techno-commercial proposals in the infrastructure space for key offerings. Team Lead - SDC is also responsible for process compliance, Turn Around Time SLAs, Productivity achievement, Development of skills and team motivation. He / She is expected to lead a team of SMEs and become a focal point to all the dot com, BP and F2F sales team for any requirement to be serviced from Solution Design Center (SDC) and will be responsible for ensuring efficiency and effectiveness of the team.</p>	GTS-0366102	10-12 years	6-8 years	Delhi	Will be communicated post candidate screening and selection
<p>IMS Seller</p> <p>Brief Job Description: Sales professional with strong business background, in IT Industry in selling IT Services / Solutions in India • Seasoned IT professional with comprehensive business/technical skill set and expertise in IT Sales Management, Business Development and Client engagement. •</p>	GTS-0353051	6-8 years	6-12 years	Chennai or Hyderabad and Delhi	Will be communicated post candidate screening and selection

<p>Strategy and Market Capture in the following Services areas Infrastructure Management Services ,System Integration. knowledge of IT Infrastructure Services, Remote infrastructure management and System Integration (Deal Structuring, Solutioning & Delivery Models) Consultative solution-selling with value-prop to C-level, Building & managing strategic relationships.</p> <p>Responsibilities :-Identifying and explore new markets and tap profitable business opportunities.Work with Coverage account managers to explore the managed services opportunities and develop these opportunities to closer.Responsible for proposing and designing solutions to meet customer requirements.Negotiates agreements/contracts with customers to fulfill legal formalities</p>					
<p>Client Services Leader</p> <p>Brief Job Description: Assumes ownership for large complex opportunities, including larger ITS Key Plays, requiring comprehensive IBM integrated services solution knowledge, experience and expertise to address complex client issues Articulates the IBM end-to-end capabilities of an integrated solution composed of services and possibly products, integrated to solve a client issue -- exploiting the unique combination of IBM's portfolio of assets and capabilities Works closely with the Solution Design CoE to create high quality client solutions.Negotiates and closes the deal with the client, ensuring smooth transition from the sales stage to the delivery stage (hand-off from sales team to transition team)</p> <p>Desired Candidate Experience</p> <p>10+ years of experience</p> <p>Focused on large opportunities which require integration across the ITS portfolio</p> <p>Sales Solution Opportunity Owner Role</p>	GTS-0336554	10 years	10-13 years	Mumbai & Delhi	Will be communicated post candidate screening and selection
<p>Service Line Leader Datacenter Services</p> <p>Brief Job Description: Owns the full ITS signing objective for the GMT and ensures achievement of balanced performance (portfolio and profit).Provides functional guidance to all ITS alternate channels. Works with offering management to validate value proposition, market targets, routes chosen and execution feasibility/readiness of offerings.Execute the sales model by offering, including definition of roles, skills, resources, incentive plans, territory and coverage models, tiger team approach, refinement techniques.Acts as the source of expertise for offering sales, including deal coaching and the dissemination of learnings and success stories for geo replication. With marketing, in appropriate cycle, develops the set of definable and repeatable sales initiatives, themes and cross-brand plays that will drive sales behavior within ITS and across brands and industries as appropriate. Leads the effort to sense and respond to changes in market, competition and offerings by understanding what is selling where, and why.</p> <p>Skills & Background:Should have minimum 10 years experience in Datacenter Services Sales.Demonstrated experience of Datacenter build project selling is preferred.Knowledgeable about Datacenter technologies trends – Power, cooling, Server & storage Services. Competent in articulating Datacenter Services value proposition. DC Hosting services – product & marketing management experience is a plus.</p>	GTS-0335275	10 years	10 years	Mumbai	Will be communicated post candidate screening and selection
<p>Infrastructure Solution Architect</p> <p>Brief Job Description: Manage & Develop Complex Infrastructure technical solution spreading across multiple Service product lines and brands and work towards creating a cost optimized solution to win in the market place by using combination of IBM & non IBM offerings.Validate customer requirement, sizing & scope</p> <p>Desired Candidate Experience</p> <p>6 to 9 years of experience in infrastructure design, solutioning & IT strategy.</p>	GTS-0310799	6-12 Years	10-15 years	Delhi, Mumbai Bangalore	Will be communicated post candidate screening and selection

<p>A technical pre-sales professional with experience in architecting IT infrastructure solution. # A senior technical architect with experience in leading large complex solution engagement, interfacing various IBM software brands and competing technologies. # A strong, self motivated individual with excellent interpersonal skills to lead, motivate and drive discussion with different teams. A technology professional with extensive knowledge of the IT industry and trends, with architecting experience in vertical domains.</p> <p>Required Skills - Technical and Non Technical</p> <p>Server & Storage Technology</p> <p>IT Security & Business continuity</p> <p>Networking & Communication Technology</p> <p>Enterprise System management domain</p> <p>Managed Services</p>					
<p>Multi SPL Seller</p> <p>Brief Job Description 1. Increase the Services Sales for IBM in target Tier 2 Cities, Handling Customer spread over a wider Geography. 2. Specialize on all Solutions and services offerings of IBM and position them in the Market place. 3. Achieving key business standards / parameters (revenues and signings) for various solutions and services, set for specific business period. 4. Identifies and validates opportunities for all Service Product Lines, but may focus on subset of portfolio, reflective of market and seller capability. 5. Acts as opportunity owner and ensures inclusion of any service within full Business portfolio which enriches the solution, addresses the client's pain points and adds to the overall value proposition. 6. Establishes/maintains relationship with client IT/business executives, acting as "Trusted Advisor". 7. Understands competitive landscape, develops and executes an appropriate sales strategy. 8. Engages all available resources to develop technically sound, high quality proposals. 9. Executes sales leadership and applies deep consultative sales skills. 10. Works collaboratively with the other teams within IBM during account planning. 11. Ensures smooth transition from the sales stage to the delivery stage (hand-off from sales team to transition team). ## Sound knowledge of the Territory / clients in Tier 2 Cities.</p> <p>Working knowledge in the areas of</p> <ol style="list-style-type: none"> 1. Networking (Active/Passive) Solution Sales 2. Facility Management Sales 3. Security Solution Sales 4. Data Center Solutions 	GTS-0213576	6-8 Years	6-12 Years	Pune, Chennai and Bhubane shwar	Will be communicated post candidate screening and selection
<p>IMS Presales</p> <p>Brief Job Description This role designs Infrastructure management services solutions to meet client's requirements in cost efficient manner. This include Remote / Onsite Monitoring / Management services for data center and security devices. 4 - 7 years of Server, Desktops, VIA, Infrastructure architect with good knowledge on DR consulting and Disaster recovery. Also candidate need to have a fair idea on managed hosting services, managed services</p>	GTS-0305500	6-8 Years	6-12 Years	Hyderabad, Delhi & Pune	Will be communicated post candidate screening and selection
<p>Frontline Sales Manager</p> <p>Brief Job Description: Understand the ITS Go-to-Market model and the responsibilities of each sales role. Optimize resource alignment and deployment by developing territory assignments which carefully account for market conditions, geographical factors, and sales skills and experience. Assign business objectives which motivate sellers by appropriately challenging sellers while considering seller skills and experience, and territory opportunity. Manage seller performance and opportunity pipeline by coaching sellers to develop territory plans, remove obstacles and progress opportunities. Develop client relationships based on a history of performance and credibility, enabling opportunities to be progressed rapidly and issues to be addressed quickly. Coach</p>	GTS-0213576	12-5 years	12-15 years	Mumbai	Will be communicated post candidate screening and selection

sellers to identify the appropriate service product(s) or Key Plays to address client requirements. Facilitate teaming with brands and organizations to encourage sellers to develop innovative solutions which address client business needs					
Public Sector Mega Deal CSL Role Brief Job Description: Assumes ownership for large complex opportunities, including larger ITS Key Plays, requiring comprehensive IBM integrated services solution knowledge, experience and expertise to address complex client issues Articulates the IBM end-to-end capabilities of an integrated solution composed of services and possibly products, integrated to solve a client issue -- exploiting the unique combination of IBM's portfolio of assets and capabilities Works closely with the Solution Design CoE to create high quality client solutions Negotiates and closes the deal with the client, ensuring smooth transition from the sales stage to the delivery stage (hand-off from sales team to transition team)	GTS-0336555	12-15 years	10-12 years	Delhi	Will be communicated post candidate screening and selection
SSL Enterprise Domain Brief Job Description This role will have the following responsibilities1) Understand the Service Product Portfolio under Network and Security Infrastructure Services Line - Sell and position Services (not Product Sales) across IBM.2) Assume opportunity ownership responsibilities - Opportunity Identification, Business development, Account map and mining and Wins - across a named set of accounts and build new accounts.a) Establish trusted long-term relationships with clients through ability to articulate solutions.b) Develop new business opportunities and support new account sales.c) Lead to client acceptance of IBM terms and conditions for services deliveryd) Develop strong and trusted relationships with other areas of IBM used in the delivery of complex services3) Carry Signings and Revenue quotas4) Understands competition and develops appropriate sales strategies. Conveys subject matter expertise and credibility in working with customers and with IBM internal Opportunity Identifiers. Demand generation and cold calls on prospects for opportunity development will be required. Managing contract growth and customer satisfaction in key existing territory accounts. Applies sales skills to engage and close opportunities with key decision makers.5) Understands end to end application play and related services positioning in at least 2 of these mentioned domains - Telecom, FSS - Banking, FSS - Insurance, Retail.* Sales of IT services across India	GTS-0353328	6-8 Years	6-12 years	Mumbai	Will be communicated post candidate screening and selection

Graduate Hires (Referral Bonus does not apply)

Integrated Technology Delivery: Global Delivery (ITD-GD), 0-18 month's experience.

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC: Nagaraj Appaji - naappaji@in.ibm.com					
Technical Support Associate					
Brief Job Description: Providing Voice & E-Mail Technical Help Desk Services support to IBM Internal end users and External Commercial Account end users across North America, Canada, EMEA & AP.	ITD-0346617	0 - 18 months	0 - 18 months	Bangalore & Hyderabad	Bangalore & Hyderabad
Eligibility Criteria: <ul style="list-style-type: none"> • Graduates (BE, BTech, BSc,BCom,BA,BBA,BCA,BBM) & Post Graduates (MSc,MCom,MBA,MA,ME,MCA) (2010 pass outs as well) and Diploma holders (10+2+3) • Good communication skills are requisite • Knowledge of Computer Hardware and Networking concepts • Willingness to work in shifts Time: 11.00 am - 1.00 pm Date: Every Saturday until 17th December 2011 Venue: Bangalore IBM India Pvt Ltd EGL Pine Valley, 3rd Floor Koramangala Intermediate Ring Road, Bangalore 560071 Hyderabad IBM India Pvt Ltd 3B, Mindspace, Hi-Tech City Hyderabad 500081 Please refer candidates for walk-in interviews that take place every Saturday in Bangalore & Hyderabad. Note - Shortlisted candidates will be called for the interview.					

Global Business Services (GBS)

We hear you!!!

The **IBM** recruitment team now has a full-fledged Employee referral program office for GBS GD which can cater to your needs in the most timely and effective way.

Our team is not just eager to handle your queries and process resumes, but is keen on creating an agreeable experience for every candidate joining through you. So, take this fantastic opportunity and refer your friends and family to several key positions, **today**.

If your referral candidates meet the required criteria, do **send us the resumes at the email id** gbscareers@in.ibm.com with the following details in the subject line for better processing of resumes.

Subject Line: Skill, Years of Experience and Candidate location <SPOC Name >

While we walk the extra mile to ensure a quick and effective process for the candidate, it is also imperative that the candidate works with us without contacting multiple channels and agencies to expedite the process.

Skill and Job Description	GOM Code	Relevant Exp.	Joining Location	Interview Location
Send us the resumes at the email id gbscareers@in.ibm.com				
SPOC: Vinay				
Application Architect: Siebel	GBS-0355726	3-5yrs	Pune	Will be communicated post candidate screening and selection
Application Developer: Siebel Conversion	GBS-0359657	3-5yrs	Kolkata	Will be communicated post candidate screening and selection
Application Developer: Siebel Integration	GBS-0359659	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: Siebel Analytics	GBS-0359659	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: Siebel Configuration	GBS-0359659	3-5yrs	Kolkata	Will be communicated post candidate screening and selection
Project Manager: Oracle Applications	GBS-0355411	7-9yrs	Bangalore, Gurgaon	Will be communicated post candidate screening and selection
Application Developer: Oracle Applications	GBS-0355411	3-5yrs	Bangalore, Gurgaon, Chennai, Hyderabad, Kolkata, Pune	Will be communicated post candidate screening and selection
Database Administrator: Oracle Applications	GBS-0355411	3-5yrs	Gurgaon	Will be communicated post candidate screening and selection
Package Solution Consultant: OBIEE	GBS-0355411	3-5yrs	Gurgaon	Will be communicated post candidate screening and selection

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

				selection
Package Solution Consultant: Oracle Edge	GBS-0355411	3-5yrs	Bangalore	Will be communicated post candidate screening and selection
Package Solution Consultant: Oracle Industry	GBS-0355411	3-5yrs	Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: Oracle.Financials	GBS-0355411	3-5yrs	Gurgaon, Kolkata, Noida, Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: Oracle.HR	GBS-0355411	3-5yrs	Noida, Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: Oracle.Order to Cash	GBS-0355411	3-5yrs	Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: Oracle.Procure to Pay	GBS-0355411	3-5yrs	Gurgaon, Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: Hyperion	GBS-0355411	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: Retek	GBS-0355411	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: JDE.Financials	GBS-0355411	3-5yrs	Pune	Will be communicated post candidate screening and selection
Application Developer: JDE	GBS-0355411	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: PeopleSoft.Financials	GBS-0355696	3-5yrs	Bangalore	Will be communicated post candidate screening and selection
Package Solution Consultant: PeopleSoft.HR	GBS-0355696	3-5yrs	Bangalore, Noida	Will be communicated post candidate screening and selection
Project Manager: PeopleSoft	GBS-0355696	7-9yrs	Gurgaon	Will be communicated post candidate screening and selection
Application Developer: PeopleSoft	GBS-0355696	3-5yrs	Bangalore, Chennai, Kolkata, Gurgaon, Pune	Will be communicated post candidate screening and selection
Database Administrator: PeopleSoft	GBS-0355696	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Application Architect: PeopleSoft	GBS-0355696	3-5yrs	Pune	Will be communicated post candidate

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to

https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

				screening and selection
SAP SPOC :Saravana				
Application Architect: SAP	GBS-0355706	3-5yrs	Bangalore, Gurgaon	Will be communicated post candidate screening and selection
Application Architect: SAP. Basis	GBS-0355419	3-5yrs	Bangalore, Gurgaon, Chennai, Hyderabad, Kolkata, Pune	Will be communicated post candidate screening and selection
Application Architect: SAP.Basis.Solution Manager	GBS-0355419	3-5yrs	Bangalore, Hyderabad, Kolkata	Will be communicated post candidate screening and selection
Application Architect: SAP.Portals	GBS-0355724	3-5yrs	Bangalore	Will be communicated post candidate screening and selection
Application Architect: SAP. Security	GBS-0359626	3-5yrs	Bangalore, Hyderabad, Kolkata, Pune	Will be communicated post candidate screening and selection
Application Architect: SAP.WAS	GBS-0355428	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Application Developer: SAP.ABAP	GBS-0355706	3-5yrs	Bangalore, Noida, Gurgaon, Chennai, Hyderabad, Kolkata, Pune	Will be communicated post candidate screening and selection
Application Developer: SAP.ABAP.APO	GBS-0355706	3-5yrs	Gurgaon, Kolkata	Will be communicated post candidate screening and selection
Application Developer: SAP.ABAP.CRM	GBS-0355706	3-5yrs	Hyderabad, Kolkata	Will be communicated post candidate screening and selection
Application Developer: SAP.ABAP.HR	GBS-0355706	3-5yrs	Gurgaon,Hyderabad,Kolkata	Will be communicated post candidate screening and selection
Application Developer: SAP.ABAP.SRM	GBS-0355706	3-5yrs	Bangalore	Will be communicated post candidate screening and selection
Application Developer: SAP.ABAP.WebUI	GBS-0355706	3-5yrs	Gurgaon, Bangalore, Pune	Will be communicated post candidate screening and selection
Application Developer: SAP.ABAP.Workflow	GBS-0355706	3-5yrs	Gurgaon, Hyderabad, Kolkata, Pune	Will be communicated post candidate screening and selection
Application Developer: SAP.BusinessObjects	GBS-0359648	3-5yrs	Noida	Will be communicated post candidate screening and selection
Application Developer: SAP.BW	GBS-0355721	3-5yrs	Bangalore, Chennai, Gurgaon,Hyderabad,Kolkata	Will be communicated post candidate screening and selection
Application Developer: SAP.XI	GBS-0359656	3-5yrs	Bangalore,Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.BW	GBS-0359677	3-5yrs	Bangalore, Gurgaon, Chennai, Hyderabad, Kolkata, Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.CRM	GBS-0359656	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.FIN.CO	GBS-0359682	3-5yrs	Bangalore, Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.FIN.FI	GBS-0359679	3-5yrs	Bangalore, Guugaon, Kolkata, Noida	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.FIN.PS	GBS-0359686	3-5yrs	Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.HR	GBS-0358863	3-5yrs	Hyderabad	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.HR Time Management	GBS-0358863	3-5yrs	Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant:	GBS-0358864	3-5yrs	Kolkata	Will be communicated post candidate

SAP.HR.Payroll				screening and selection
Package Solution Consultant: SAP.IS Retail	GBS-0358977	3-5yrs	Bangalore, Gurgaon	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.IS Utilities	GBS-0358980	3-5yrs	Kolkata, Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.APO	GBS-0358982	3-5yrs	Bangalore, Hyderabad, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.APO.DP	GBS-0358982	3-5yrs	Bangalore, Hyderabad	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.APO.PPDS	GBS-0358982	3-5yrs	Bangalore	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.APO.SNP	GBS-0358982	3-5yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.GTS	GBS-0358986	3-5yrs	Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.MM	GBS-0358986	3-5yrs	Chennai, Gurgaon, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.PM	GBS-0359693	3-5yrs	Bangalore, Gurgaon, Kolkata, Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.PP	GBS-0359349	3-5yrs	Chennai, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.QM	GBS-0359694	3-5yrs	Chennai, Hyderabad	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.SD	GBS-0359372	3-5yrs	Pune	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SCM.WMS	GBS-0359375	3-5yrs	Bangalore, chennai, Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SEM	GBS-0359696	3-5yrs	Bangalore	Will be communicated post candidate screening and selection
Package Solution Consultant: SAP.SRM	GBS-0359376	3-5yrs	Gurgaon, Hyderabad, Pune	Will be communicated post candidate screening and selection
Project Manager: SAP	GBS-0359608	7-9yrs	Hyderabad, Pune	Will be communicated post candidate screening and selection
Technical Team Leader: SAP.ABAP	GBS-0359621	3-5yrs	Bangalore, Guugaon, Kolkata, Pune	Will be communicated post candidate screening and selection

AIS**Spoc:- Ramesh**

Application Architect: J2EE	GBS-0355410	6-12 Yrs	Bangalore,Gurgaon	Will be communicated post candidate screening and selection
Application Architect: Java	GBS-0355400	6-12 Yrs	Gurgaon	Will be communicated post candidate screening and selection
Application Developer: J2EE	GBS-0355688	4-8 Yrs	Bangalore, Gurgaon, Hyderabad,Noida	Will be communicated post candidate screening and selection
Application Developer: J2EE (Weblogic)	GBS-0359642	3-7 Yrs	Pune	Will be communicated post candidate screening and selection
Application Developer: J2EE (Websphere)	GBS-0355688	4-8 Yrs	Pune	Will be communicated post candidate screening and selection
Application Developer: Java	GBS-0355689	4-8 Yrs	Noida, Pune	Will be communicated post candidate screening and selection
Application Developer: VB.NET	GBS-0355688	4-8 Yrs	Gurgaon, Kolkata, Pune	Will be communicated post candidate screening and selection
Application Developer: Web Services/SOA	GBS-0355688	4-8 Yrs	Bangalore,	Will be communicated post candidate

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to

https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

				screening and selection
Business Analyst: Rational	GBS-0355688	4-8 Yrs	Gurgaon	Will be communicated post candidate screening and selection
Infrastructure Specialist: Microsoft	GBS-0355688	4-8 Yrs	Pune	Will be communicated post candidate screening and selection Will be communicated post candidate screening and selection
Infrastructure Specialist: Rational	GBS-0355688	3-7 Yrs	Pune	Will be communicated post candidate screening and selection
Project Manager: Custom Development	GBS-0359605	6-12 Yrs	Bangalore, Pune, Gurgaon, Kolkata	Will be communicated post candidate screening and selection
Technical Team Leader: Java	GBS-0355400	4-8 Yrs	Bangalore, Pune, Gurgaon, Kolkata	Will be communicated post candidate screening and selection
Technical Team Leader: Microsoft	GBS-0355400	4-8 Yrs	Bangalore, Gurgaon, Noida	Will be communicated post candidate screening and selection
Application Architect: Middleware	GBS-0355690	6-12 Yrs	Bangalore	Will be communicated post candidate screening and selection
Application Consultant: Middleware	GBS-0355690	4-8 Yrs	Bangalore	Will be communicated post candidate screening and selection
Application Developer: Middleware	GBS-0355690	3-7 Yrs	Bangalore	Will be communicated post candidate screening and selection
Application Developer: WebSphere Business Integration Message Broker	GBS-0355745	3-7 Yrs	Pune	Will be communicated post candidate screening and selection
Application Developer: Websphere ESB	GBS-0355434	3-7 Yrs	Kolkata, Pune	Will be communicated post candidate screening and selection
Application Developer: WebSphere MQ Series	GBS-0356165	3-7 Yrs	Bangalore	Will be communicated post candidate screening and selection
Application Developer: WebSphere Process Server	GBS-0356167	3-7 Yrs	Bangalore, Hyderabad	Will be communicated post candidate screening and selection
Infrastructure Architect: Middleware	GBS-0355690	3-7 Yrs	Bangalore	Will be communicated post candidate screening and selection
Infrastructure Specialist: Application Server Administration	GBS-0359612	3-7 Yrs	Gurgaon, Hyderabad, Pune	Will be communicated post candidate screening and selection
Infrastructure Specialist: Systems Management	GBS-0359612	3-7 Yrs	Kolkata	Will be communicated post candidate screening and selection
Package Solution Consultant: CRM Applications	GBS-0356554	6-12 Yrs	Bangalore	Will be communicated post candidate screening and selection
Project Manager: System Integration	GBS-0359612	6-12 Yrs	Bangalore, Noida	Will be communicated post candidate screening and selection
Technical Solution Architect: Enterprise Integration	GBS-0359612	6-12 Yrs	Bangalore, Gurgaon, Pune	Will be communicated post candidate screening and selection
Technical Team Leader: Middleware	GBS-0355690	4-8 Yrs	Bangalore, Pune	Will be communicated post candidate screening and selection
Application Developer: WebMethods	GBS-0359612	3-7 Yrs	Bangalore	Will be communicated post candidate screening and selection
Application Consultant: GUI	GBS-0355434	3-7 Yrs	Bangalore, Kolkata	Will be communicated post candidate screening and selection
Open System SPOC : Priya				
Application Developer: C++	GBS-0343008	3-5 Yrs	Bangalore, Pune, Kolkata,	Will be communicated post candidate screening and selection

			Chennai, Gurgaon	
Application Developer: C	GBS- 0343008	3-5 Yrs	Bangalore, Pune, Kolkata, Chennai, Gurgaon	Will be communicated post candidate screening and selection
Application Developer AIX/Unix (Remedy Developer)	GBS- 0343008	3-5 Yrs	Bangalore, Chennai	Will be communicated post candidate screening and selection
BAO				
SPOC : Soma Sekhar				
Application Developer- BI Reporting Tools - Actuate , Should have minimum 3 years of experience into the Actuate reporting	GBS- 0353077	3 to 7	Pune & Bangalore	Will be communicated post candidate screening and selection
Application Developer- BI Reporting Tools - SAS, Should have minimum 3 years of experience into the SAS reporting	GBS- 0353077	3 to 7	Bangalore, Kolkata, Gurgaon Pune	Will be communicated post candidate screening and selection
Application Developer- BI Reporting Tools- SSIS, Should have minimum 3 years of experience into the SSIS reporting	GBS- 0353077	3 to 7	Kolkata	Will be communicated post candidate screening and selection
Application Developer- COGNOS , Should have minimum 3 years of experience on Cognnos	GBS- 0353078	3 to 7	Bangalore, Gurgaon , Kolkata Pune	Will be communicated post candidate screening and selection
Application Developer- Micro Strategy , Should have minimum 3 years of experience on Micro strategy	GBS- 0353080	3 to 7	Bangalore Pune	Will be communicated post candidate screening and selection
Data Specialist-ETL.Ab Initio , Should have minimum 3 years of experience into Abinitio	GBS- 0353088	3 to 7	Bangalore, Hyderabad Pune	Will be communicated post candidate screening and selection
Data Specialist- ETL.DataStage , Should have minimum 3 years of experience into DataStage.	GBS- 0353089	3 to 7	Bangalore, Chennai, Gurgaon , Hyderabad Kolkata, Noida & Pune	Will be communicated post candidate screening and selection
Data Specialist- ETL.Informatica , Should have minimum 3 years of experience into Informatica.	GBS- 0353091	3 to 7	Pune, Kolkata& Hyderabad	Will be communicated post candidate screening and selection
Data Specialist-Data Modeling , Should have minimum 5 years of experience into Data Modeling tools(Erwin)	GBS- 0353086	3 to 7	Gurgaon, Kolkata & Pune	Will be communicated post candidate screening and selection
Application Developer - FileNet , Should have minimum 5 years of experience into FileNet	GBS- 0353079	3 to 7	Pune ,Mumbai Bangalore	Will be communicated post candidate screening and selection
Application Developer - MDM , Should have minimum 5 years of experience into MDM	GBS- 0353094	3 to 7	Bangalore	Will be communicated post candidate screening and selection
Data Specialist: Master Data Management (WCC,WPC) , Should have minimum 5 years of experience into Master Data	GBS- 0353094	3 to 7	Bangalore , Pune Kolkata	Will be communicated post candidate screening and selection

Management (WCC,WPC)				
Mainframes Demands SPOC Sameena				
Application Developer-RPG / AS400	GBS-0341156	1.5 to 7	Bangalore Pune Kolkata	Will be communicated post candidate screening and selection
Application Developer-Synon	GBS-0341135	1 to 5	Bangalore Pune	Will be communicated post candidate screening and selection
Application Developer-PL1	GBS-0341148	1 to 5	Hyderabad	Will be communicated post candidate screening and selection
Application Developer-I90	GBS-0341180	1 to 5	Bangalore & Chennai	Will be communicated post candidate screening and selection
Application Developer-Life 400	GBS-0341180	1 to 5	Bangalore & Chennai	Will be communicated post candidate screening and selection
Application Developer-Lansa	GBS-0341180	1 to 5	Bangalore	Will be communicated post candidate screening and selection
Application Developer-IDMS	GBS-0341140	1 to 5	Gurgaon	Will be communicated post candidate screening and selection
Testing SPOC :Soma Sekhar				
Mainframe Testing with HP testing tool (QTP) , Preferred to have experience on JCL, VsAM, Flat files, Assembler and XML Scripting is must	GBS-0356629	4 to 8	Hyderabad	Will be communicated post candidate screening and selection
Java Testers with HP testing tool (QTP) , Good at XMLScripting	GBS-0356629	4 to 8	Hyderabad	Will be communicated post candidate screening and selection
Manual testing + QC with Banking Domain and 4+ Years of Exp	GBS-0356629	4 to 8	Pune	Will be communicated post candidate screening and selection
DBMS SPOC: Sameena				
SQL Server Developer	GBS-0343010	4 to 8	Bangalore	Will be communicated post candidate screening and selection
SQL Server DBA	GBS-0343010	4 to 8	Bangalore, Pune	Will be communicated post candidate screening and selection
DB2 DBA	GBS-0356183	4 to 8	Kolkata	Will be communicated post candidate screening and selection
DB2 Developer	GBS-0355683	4 to 8	Kolkata, Bangalore Pune	Will be communicated post candidate screening and selection
PL/SQL developer with UNIX	GBS-0359660	4 to 8	Bangalore, Chennai, Hyderabad, Pune, Kolkata & Gurgaon	Will be communicated post candidate screening and selection
Oracle DBA	GBS-0356186	4 to 8	Bangalore, Chennai, Pune Kolkata	Will be communicated post candidate screening and selection
Sybase Application Developer	GBS-0356186	4 to 8	Bangalore Hyderabad	Will be communicated post candidate screening and selection
Information Architect	GBS-0343010	4 to 8	Bangalore Kolkata	Will be communicated post candidate screening and selection

Integrated Technology Delivery-Global Delivery (ITD-GD) – Project Blaze - Double Referral Bonus Program – December 1st 2010 to February 28th, 2011

Skill requirements:

Dear IBMer,

It is often said that the one thing you cannot choose in one's life is your family! However, it's time for you to hand pick your extended family and friends who can now be a part of the IBM family. Here's your opportunity to leverage IBM's Blue Ambassador Employee Referral program and refer relevant candidates to grow your network of family and friends at IBM. IBM India's RIM Business is the fastest growing business within IBM world-wide. To support this rapid growth and to hire outstanding professionals, we are launching **Project Blaze**, a high octane referral drive starting **December 1st, 2010** to **February 28th, 2011**.

We urge one and all to participate enthusiastically in Project Blaze.

Skills

All skills, please refer to the weekly Blue Ambassador Mail for more details

Eligibility

<http://w3-07.ibm.com/hr/ap/in/yourcareer/en-us/erbp.html>

Payout

Non-End User Services Skills ERBP Payout	
Band	Project Blaze Bonus(INR)
Band 3	15000
Band 4	20000
Band 5	27500
Band 6	30000
Band 7	45000
Band 8	60000

End User Services Skills ERBP Payout	
Band	Project Blaze Bonus(INR)
Band 4	20000
Band 5	27500
Band 6	30000
Band 7	45000

Steps to refer On Global Opportunity Marketplace

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to
https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

- Search for exact vacancy titles as per the vacancy code listed in the Skill Details above.
- Go to the following link: https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp
- Enter your email ID and "Intranet Password"
- You will come to "Jobs at IBM"
- Search for the skill you want your friends resume to apply by "Keyword Search"
- Press "Search" button.
- You will get list of all Jobs as per skill.
- ****Important Note - You can only apply your friends resume to the job code flagged as " ERBP "(Employee Referral Benefit Program).**
- Select Job code marked with ERBP and click on "Refer a Friend".
- Fill up form and submit his resume.
- The candidate receives an email from IBM email id with a link to the tool.
- The candidate needs to complete his profile in the page and submit in the tool.
- Only if candidates do this submission will the HR team be able to take his CV forward as ERBP candidate.

Note:

* Project Blaze referral program is valid from December 1, 2010 - February 28, 2011. Referred candidate should onboard on or before February 28, 2011.

* Please upload the resumes on Global Opportunity Marketplace and also send a copy to rim.career@in.ibm.com

* The referral amount will only be given after 90 days from the time the candidate onboards. Do not reply to this email, for any queries related to the referral campaign, please send an email to: [IBM Blue Ambassador Employee Referrals/India/Contr/IBM@IBMIN](mailto:IBM.Blue.Ambassador.Employee.Referrals/India/Contr/IBM@IBMIN)

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC: Nagaraj Appaji - naappaji@in.ibm.com					
Information Security Advisor Brief Job Description: <ul style="list-style-type: none"> • Minimum 6 to 8 years' experience in the IT Security Delivery as a Security Analyst/Advisor role. Technical understanding • of Mainframe/Midrange/Unix/Windows • Excellent Implementation & Managing skills of Firewall / IDS/IPS • Skill on Malware security software (Symantec/McAfee) • Digital certificate management and installation. • Excellent knowledge in IT auditing and having ISO27001 Certification. Having good knowledge in Vulnerability Scanning / Hacking tools .Encryption and data protection methods (SSL, VPN, PGP and 3DES). • Industry recognized CISSP certification – covers at least 5 to 7 security knowledge domains. Other certifications – government and non-government (CISA & CISM,...) is an added advantage 	ITD-0219304	6-8 years	6-8 years	Bangalore	Bangalore
Security Compliance & Regulatory Support Brief Job Description: <ul style="list-style-type: none"> • Should have a minimum of 5 to 8 years of IT Experience with at-least 3 -4 years of auditing experience of carrying out internal audits • Experience in performing operational and system audits and business process control reviews. • Knowledge and experience related to IT audits and Information Technology operations. • Should have experience in handling external audits. • Should have experience in driving remediation; provide guidance on 	ITD-0336972	3-4 years	5- 8 years	Bangalore	Bangalore
IT Specialist - Mainframe Brief Job Description: <ul style="list-style-type: none"> 1)"ACF2" Mainframe User Administrator 	ITD-0336343	1-4 years	1-4 years	Bangalore	Bangalore

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to
https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

2) Mainframe User Administrator					
<ul style="list-style-type: none"> ACF2" Mainframe User ID management Mainframe RACF & ACF2 User ID management admin skills. Min 1 to 4 years of years in relevant skills. Ready for 24/7 Rotational shifts. working for US Customers.5 Very Good communication skills. 					
Voice and accent trainer	ITD - 0052328	1 year	2 years	Bangalore Hyderabad	Bangalore Hyderabad
Brief Job Description: Candidate should have minimum one year of experience in voice and accent training					

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
Midrange (SPOC - Lipi Srivastava1- lisrivas@in.ibm.com), Naresh Kasula – nakasula@in.ibm.com)					
Intel Administrator					
Brief Job Description : Windows Administration with strong knowledge in Active Directory....Currently should be supporting L3 and above level of administration. Candidate should not be into Technical Support/Desktop Support or Customer Support role.	ITD-0053860	5 years +	7 years +	Bangalore Chennai	Bangalore Chennai
Citrix Administrator					
Brief Job Description : Windows Administration with Active Directory and Citrix sever administration....Currently should be supporting L3 and above level of administration. Candidate should not be into Technical Support/Desktop Support or Customer Support role.	ITD-0273872	5 years +	7 years +	Bangalore Chennai	Bangalore Chennai
VMware Administrator					
Brief Job Description : Windows Administration with Active Directory and VMware sever administration....Currently should be supporting L3 and above level of administration. Candidate should not be into Technical Support/Desktop Support or Customer Support role.	ITD-0266769	5 years +	7 years +	Bangalore Chennai	Bangalore Chennai
Solaris Administrator					
Brief Job Description : Solaris Systems Administration with Veritas Volumn Manager and Clusters....Currently should be supporting L3 and above level of administration. Candidate should not be into Technical Support/Desktop Support or Customer Support role.	ITD-0278950	5 years +	7 years +	Bangalore Chennai Hyderabad	Bangalore Chennai Hyderabad
AIX Administrator					
Brief Job Description : AIX Systems Administration with HACMP and LPAR....Currently should be supporting L3 and above level of administration. Candidate should not be into Technical Support/Desktop Support or Customer Support role.	ITD-0271923	4 years +	5 years +	Bangalore Chennai	Bangalore Chennai
Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC - Sai Prasad – sai.prasad@in.ibm.com					
WebSphere Administrator					
Brief Job Description: Installing the WebSphere software on AIX, Creating Cells/Nodes/Application Servers, Federating nodes and creating/configuring application server clusters, Configuring Enterprise Applications and MQ/DB2 resources, Configuring WebSphere Security using LDAP and DB2 Automating	GTS-0289270	6 years	8 years	Bangalore Chennai Noida	Bangalore Chennai Noida

Enterprise application installations and resource configurations using jac/p/python scripting.					
MQ and Broker Brief Job Description: Minimum 2 years of working experience on WebSphereMQ,Administration (V5.3 & above) on distributed platforms (WINDOWS & one or more flavours of UNIX), -Should possess good working knowledge and understanding of Unix, Linux and Windows Operating Systems, -Experience with in product & Fixpack installations and version upgrades of WebSphere MQ	GTS-0289274	2 years	3 years	Bangalore Chennai	Bangalore Chennai
SME - ORACLE DBA Brief Job Description: Good in Oracle RDBMS architecture concepts, Usage of data dictionary views, Space management, Undo Managaement, Managing Redo log and Archive log files. User management,Backup and recovery methods.Backup and recovery using RMAN.Logical backup and recovery using export/import Oracle network configuration (listener and tnsnames), Database performance tuning,Trouble shooting database issues, Basic SQL and PL/SQL knowledge, Working knowledge of Unix.	ITD-0266779	10+ years	10+ years	Bangalore	
Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC - -Sai prasad1- sai.prasad@in.ibm.com					
Senior Oracle.DBA Brief Job Description: Good in Oracle RDBMS architecture Concepts.Usage of data dictionary views, Space management, Undo Managaement, Managing Redo log and Archive log files, User management.	ITD-0266779	5 years +	8 years	Chennai Bangalore	Chennai Bangalore Hyderabad
Senior DB2.DBA Brief Job Description: good in DB2 RDBMS architecture concepts, Usage of database catalogs, Space management, Managing Archive log files, Managing Re-org, Runstats utility, User management.	ITD-0268147	5 years +	8 years	Chennai Bangalore	Chennai Bangalore Hyderabad
SAP-L3 and L4 , L5 Brief Job Description: SAP Basis/Netweaver administrator. Mandatory Skills : Netweaver XI, CRM, SRM, BW, SEM, APO along with SAP Basis Administrator .SAP Basis Migration/implementation and Steady State Support,desirable Skills : Oracle and Unix Transport management.	ITD-0138809	5 years +	8 years	Bangalore	Bangalore
Siebel Brief Job Description: Siebel Server Application support, Database support and Installation and upgrades, 3 +years experience with Unix and Siebel Admin and overall Experience of 5 + years in IT, Desired Experience (e.g. type of work, projects, area of business etc). Min 3 years experience with Unix and Siebel Admin, Experience needs to include a successful implementation of large and highly visible Siebel CRM projects.	ITD-0289255	3 years +	5 years	Bangalore	Bangalore
Siebel (L5) Brief Job Description: Siebel Server Application support, Database support and Installation and upgrades, 3 +years experience with Unix and Siebel Admin and overall Experience of 5 + years in IT, Desired Experience (e.g. type of work, projects, area of business etc). Min 3 Years experience with Unix and Siebel Admin, Experience needs to include a successful implementation of large and highly visible Siebel CRM projects. The candidate should be a driven individual to own the daily management and administration of our Siebel Infrastructure.	ITD-0289255	5 years +	8 years	Bangalore	Bangalore
Lotus Notes : L3 , L4 , L5 Brief Job Description: Administer and Deploy LN/ Domino Servers on Win NT and AIX, Support Groupware and Messaging Applications,IBM s/390 or comparable mainframes,OS / 400, AIX or Similar Unix Environments ,Windows NT or 2000	ITD-0263411	1 year +	3 years +	Chennai Bangalore	Chennai Bangalore

,4+ Years of Data Centre Experience with Good problem solving skills and good command over spoken English.					
MSx					
Brief Job Description: Administer and Deploy LN/ Domino Servers on Win NT and AIX, Support Groupware and Messaging applications, IBM s/390 or comparable mainframes, OS / 400, AIX or Similar Unix Environments, Windows NT or 2000 ,4+ Years of Data Centre Experience with Good problem solving skills and good command over spoken English.	ITD-0263086	1 year +	3 years +	Chennai Bangalore	Chennai Bangalore
MQ and Broker					
Brief Job Description: Minimum 2 years of working experience on WebSphere MQ, Administration (V5.3 & above) n distributed platforms (WINDOWS & one or more flavours of UNIX), Should possess good working knowledge and understanding of Unix, Linux and Windows Operating Systems, - Experience with in product & Fixpack installations and version upgrades of WebSphere MQ.	ITS-0159838	2 years	3 years	Bangalore Chennai	Bangalore
Websphere Administrator					
Brief Job Description: Installing the WebSphere software on AIX, Creating Cells/Nodes/Application Servers, Federating nodes and creating/configuring application server clusters, Configuring Enterprise Applications and MQ/DB2 resources, Configuring WebSphere Security Using LDAP and DB2. Automating Enterprise application installations and Resource configurations using jaccl/python scripting.	GTS-0289270	6 years	8 years	Bangalore	Bangalore
IIS Administrator					
Brief Job Description: Should have strong experience in the administration of IIS 5 / IIS 6 (installation, configuration, monitoring, upgrade) with strong troubleshooting skills Good administration skill on ColdFusion, Should have worked on .NET 1.1, 2.0, 3.0, Maintaining of IIS Backup and Recovery. Troubleshooting .NET applications. Health monitoring of Servers. Managing ASP.NET applications and Application pools. Installation and Managing of SSL. Understanding of Web-based security standards (cookie-based SSO, SAML, NTLM, and Basic) Good knowledge of windows operating system, Windows 2000 / 2003, Performing Tuning and Monitoring of Websites Experience in a high-volume or critical production service environment. Good working knowledge on diagnostic tools like IIS diagnostics, Authdiag, Regmon, process Monitor etc, Good working knowledge on Cluster, Load lancer Distributed Session, Installing WebLogic and Websphere Plug-in configuration Operating system/ IIS Hardening Web Reporting - (Web Trends or similar), Knowledge on instatation and configuration of Site scope Experience with Cyscape - Browser hawk is preferred Experience with relational databases (Oracle, Sybase, MySQL, PostgreSQL, and SQLServer) is preferred.	GTS_ITS-0159838	3 years	3 years	Bangalore	Bangalore
SPOC - Nandini Narayan - nandnara@in.ibm.com					
Mainframe - ZOS/MVS/CICS					
Brief Job Description: The individual will be responsible for the day-to-day support, maintenance, researching, analyzing, testing, documenting and installing CICS/MVS systems software.. This position will work closely with several Infrastructure and Operations organizations such as Performance Engineering, Online/Database Subsystem teams, Production Assurance and Enterprise Command Center to ensure high availability and deliver quality support services. This high-energy, results oriented job requires a balance of strong technical skills and business processes, a sense of urgency & ownership in resolving issues, creativity, work schedule flexibility, adaptability to changing business conditions and a commitment to customer satisfaction	ITD-0266784	3 years +	2 years +	Bangalore	Will be communicated post candidate screening and selection
Storage - SPOC - Arindam Burman - arburman@in.ibm.com					
EMC DMX					
Brief Job Description: To provide 3rd level Storage Management services and product support for various EMC	ITD-0264845	3 years	3 years	Bangalore Noida	Bangalore Chennai Noida Pune

Storage Arrays - namely Clarion, Symmetrix and DMX, supported storage solutions across various accounts.					Hyderabad
Veritas Netbackup Brief Job Description: To provide 3rd level Storage Management services, support and product support for Veritas Netbackup across various accounts.Has applied knowledge in the administration of windows NT/2000 or Linux systems ,Has applied knowledge of Veritas Net backup	ITD-0289253	3 years	3 years	Bangalore	Bangalore Chennai Noida Pune Hyderabad
TSM Brief Job Description: IBM Tivoli Storage Manager Server on Windows & UNIX # IBM Tivoli Storage Manager for Database (Oracle, DB2, SQL etc) DRM using Tivoli Storage Manager # Tape Library (StorageTek, IBM) / Tape Drives DLT / LTO / 3590 / 9840	ITD-0289244	3 years	3 years	Bangalore	Bangalore Chennai Noida Pune Hyderabad
IBM SAN Brief Job Description: To provide 2nd/3rd level Storage Management services and product support for various IBM Total Storage Solutions across various accounts. Has worked on DS Series(DS 3K,4K,6K,8K)	ITD-0289248	3 years	3 years	Bangalore Noida	Bangalore Chennai Noida Pune Hyderabad
Storage - SPOC - Tenzin Palkey: Tenzin Palkey/India/IBM (Profiles to be sent to Tenzin Palkey/India/IBM)					
Lead Client Support Manager / Delivery Project Executive Brief Job Description: Provides leadership for Account delivery Team Assists the PE in managing customer satisfaction. Serves as a single point of contact to the PE for service delivery Manages all delivery communications. Ensure CSAT and maintain Green CHIP status for ITDGD India Delivery Ensure relevant governance /interlock with sending/receiving geo service lines Ensure regular reporting on service delivery performance Interlocking with senior Management in ITD-GD to discuss process improvements for productivity gains Review service line performance (overall view) and devise improvement plans as required Facilitate a One-Team operation from ITD-GD - Facilitate technical support Integrate services to meet service level agreements and budgets Responsible for service quality, service delivery performance and drives service excellenceDefine, Own Service/Quality Improvement plan Lead discussions on operational Issues & ensure resolution of issues Ensure Engagement and Transition Activities are completed on time for existing accounts. Contract Management Authoring SOW, Periodic review & updates through Change Process Synchronization of scope across SOW, OAM and CTM Manage the delivery commitments of the GDC according to the contract or SOW (Statement of work) Own delivering Cost/ Recovery and Financial Interlock Management Owns cost & recovery.Cost Case preparation & approval Ensure availability of relevant financial interlocks (ICAs) with sending geo and ensure adequacy of funding Own cost including annual cost plan negotiations with Sending account DPE.Ensure accuracy in Billing & reporting - Review, plan & approve infrastructure requirements for account Responsible for service delivery audit readiness Ensures Compliance to all Business Controls activities Regular mentoring/ guidance to account-resources on compliance Ensure Audit Readiness for Service delivery. Drive/ Manage GSD331 compliance for accounts Audit support and coordination PMR - Maintain good posture Desired Experience - 8+ Years (CSM / LCSM) 12 -14 Years (DPE) Years of experience in job function - 5+ Years # Service Delivery experience in Infrastructure domain is must. # Infrastructure domain knowledge is essential.	ITD - 0295354	8+ years	12-14 years	Bangalore Noida Chennai	Bangalore Noida Chennai
Service Delivery Manager Brief Job Description: SPOC for Sending Account team Deliver on service commitments and participate in account plan/strategyHandle Operational Issues related to ITD GD India delivery. Ensure SLA/SLO attainment as agreed in SOWProvide leadership and direction to Delivery team ensure continuous	ITD - 0295358	7-12years	7-12years	Bangalore, Hyderabad Noida Chennai	Bangalore, Hyderabad Noida Chennai

<p>communication & coordination with client in the event of Sev 1 or MI.Drive/Manage Crisis ManagementPlans , facilitates & coordinates delivery improvement measures (SIPs). Drive/Manage service quality, performance, and improvement of service delivery processes</p> <p>Monitors service-delivery performance with established governanceFacilitates Business Continuity for the account during regional/ location Outages.Ensuring seamless communications between sending & receiving geo teams.Participate in the Change Control Board and/or change control process as required</p> <p>Owns Client Satisfaction for Service Delivery Understand client requirements, business opportunity identification, guidance, support and closure Own service quality for service provided by the delivery organization.Ensure continuous communication & coordination with client Drives productivity in coordination with service lines. Review CHIP tool report & prepare G2G plan Device action plan based on CSAT report.Ensure positive client satisfaction and client relationship is maintained for service delivery</p> <p>BE/BTech/MTech/Any Graduate Min Education - 15yrs</p> <p>Project Manager - ITD - GD</p>					
<p>(Diversity Candidates, willing to work in 24/7 shifts)</p> <p>Brief Job Description: The person should have good infrastructure Project Management experience. The person should have Good and effective Oral and written Communication skills.</p> <p>6 to 10 years of experience in the IT Field 1 to 3 Years of Project Management experience. Project Management of minimum one project through various</p>	ITD-0290064	6- 8 years	6-10 years	Bangalore Hyderabad Chennai	Bangalore Hyderabad Chennai
<p>SPOC - Nagraj: Nagaraj Appaji/India/IBM</p>					
<p>IAM Automation Specialist (ITIM and ITAM Support) - L2/L3 Support - ITD - GD</p> <p>Brief Job Description: Ability to work independently given clear task assignments and requirements.</p> <p><input type="checkbox"/> Ability to assess technical requirements and create solution designs.</p> <p><input type="checkbox"/> Demonstrated ITIM (IBM Tivoli Identity Manager) experience in the following areas:</p> <ul style="list-style-type: none"> - Concepts, Services and Processes (3-4 years) - Administration (1-2 years) - Installation, Configuration and Deployment (1-2 years) - Problem Determination (2-3 years) - Development (3-4 years) - Performance and Capacity Management (2-3 years) - Version 4.6 required and 5.1 preferred <p><input type="checkbox"/> Exposure to Identity and Access Management compliance standards (ITCS104).</p>	ITD-0264830 ITD-0264832	3-5 years	3-5 years	Bangalore	Bangalore
<p>SPOC - swetsahu@in.ibm.com ERMIS Technical Manager - ITD - GD</p> <p>Brief Job Description:</p> <p>a. Strong customer handling skills - These are typically found in candidates who have Bachelor's Degree in Engineering and an MBA from any premier institution (expected skills - assertive skills, negotiation skills and strong communication skills)</p> <p>b. Overall experience of 8 to 10 years - Experience preferred in Infrastructure Management Services.</p>	ITD-0289344	8-10 years	8-10 years	Bangalore	Bangalore
<p>SPOC - deepakmishra@in.ibm.com First Line Manager</p> <p>Brief Job Description:</p> <ul style="list-style-type: none"> • Strong understanding of Global Delivery Framework / LEAN/ Six Sigma . • Strong technology understanding with in Distributed Server Environment. • Data center management and data center support experience. • Understanding of GDF Metrics , Account SLA , SLO's . • Understanding of working with mission critical setup working 	ITD-0363156	2+ years	8+ years	Bangalore Chennai Hyderabad Noida	Bangalore Chennai Hyderabad Noida

<ul style="list-style-type: none"> with global clients. • Drive/manage service quality and improvement of service delivery processes. • Become a change agent to drive GDF initiatives in the pool. • Continually identify ways to reduce defects , cost of deliver of services and improve service quality. Strong Incident management and Problem management skills. • # Understanding on ITIL principles. Understanding of controls & audit readiness . • Understand of team and people management. • Understand of IBM and competitor IT landscape. • Willing to work in shifts in line with the service delivery team. • Strong communication skills, both oral and written as well as ability to present to the senior leadership team. <p>Required Experience-</p> <ul style="list-style-type: none"> • Minimum 8+ yrs of exp of Service Delivery. • Minimum 2+ yrs of Leadership Expirence, • Previous people management experience an added advantage. • Should have performed a leadership role in any GDF pool for minimum 6 months. • Desired Qualificatoin • Bachelor's Degree in Information Technology. • Should have ITIL Foundation certified. • Should have atleast possess one Technical certification. • Certification of Six Sigma/Project management. 					
<p>i5/OS & OS/400 Operating System Support</p> <p>Brief Job Description:</p> <ul style="list-style-type: none"> • iSeries H/W & S/W configuration, installation, maintenance, PTF/APAR management, printer configuration and support. • Backup and Recovery management using BRMS • Knowledge/experience with iTera products (including automation solutions, installation, configuration, maintenance, and daily monitoring) • APAR management of the High Availability (HA) products • Knowledge/experience performing High Availability (HA) role swaps • OS/400 Security Management • IBM Security Policies and Guidelines (including ITCS 104, GSD331, OS/400 and HMC technical specifications, etc.) • Knowledge of SARM Global Processes and managing compliance (including SA&D, CIRATs, etc) • Performance and Capacity Management process/tool knowledge • HA and System Availability 7X24 • Experience with iSeries Job Schedulers - Robot, IBM Advanced Job Scheduler (IJS) and the Native Job Scheduler (WRKJOBSCDE) • IBM Account Organizational Structure e.g. DPE, SDM, PE etc • Working knowledge of PCI and SOX Compliance. Working knowledge of IBM supported network architecture - TCP/IP, SNI, SNA - and Network configuration • Knowledge of LPAR/HMC technology • Working knowledge of iSeries WWTS Automation Solutions, installation, configuration, and maintenance 	ITD-0343449	4-6 years	6+ years	Bangalore	Bangalore
<p>Note: Only short-listed candidates will be called for the interview</p>					

Integrated Technology Delivery – Domestic

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC - vik Gupta5@in.ibm.com					
Netcool Admin Brief Job Description: Various Enterprises Tools Deployment for DC Operations for Database, Middleware, Email Solutions, Citrix & in Different OS Areas. ITCAM & SM Tools Knowledge, Exposure on ITM & other Tools of Tivoli Family Tools for asset, licensing, Help desk ITM 6.1, Maximo, Remedy, netcool, Tools for DC technologies Project Management : Availability, Capacity, Configuration Management Around the above line of management, Ensuring Deployment of the Tools in all the Account	ITD-0241714	3+ years	5 years	Noida	Noida
ITCAM , ITM , ITNAM Brief Job Description: Various Enterprises Tools Deployment for DC Operations for Database, Middleware, Email Solutions, Citrix & in Different OS Areas. ITCAM & SM Tools Knowledge, Exposure on ITM & other Tools of Tivoli Family.	S_D-0319064	3 years	5 years	Noida	Noida
WAS Admin Brief Job Description: Websphere administration , Websphere portal administration	ITD-0241724	3+ years	4+ years	Noida Chennai Pune	Noida Chennai Pune
Datastage - BI Consultant Brief Job Description: Data warehousing experience in Telecom domain Technical experience on DB2 (Version 8 & Above) and its loading utilities Preferred to have Multi-portioning exposure on DB2 Data Stage Etl tool or any other ETL tool	S_D-0319081	2+ years	2+ years	Noida	Noida
Configuration Manager Brief Job Description: The Configuration Manager role is the focal point for managing day to day changes that occur within the IBM Strategic Outsourcing environment. The objective of this role is to ensure that all changes follow IBM standards and procedures, and all exceptions and issues with configuration are managed to ensure that customer service levels and configuration management targets are met. Other duties as directed by Service Support Management.	S_D-0319077	6+ years	10+ years	Gurgaon	Gurgaon
SAN Storage Executive SPOC : Kanika Handa - kanika.handa@in.ibm.com. Brief Job Description: SAN Storage -- Band 4 and Band 7. Strong technical understanding of IBM Storages (DS8300, DS4800, DS4300) SAN Switch Fabric Administration DS8K Configuration and Administration Flash copy & PPRC configuration and maintenance. Very Good Knowledge with ITIL Processes (Incident, Problem and Change Management). Preferably ITIL Foundation Certified. Knowledge in using Service Management Tool like Remedy etc. Strong Knowledge of OS disk configurations on AIX, HP, Linux is definitely added advantage	ITD-0322660	8 years	4 years	Pune	Pune
Hardware Resource Manager Analyst SPOC : Kanika Handa - kanika.handa@in.ibm.com Brief Job Description Minimum skill level knowledge of Unix , Intel and Storage hardware platforms, with the Understanding of OS, DB, virtualization and virtualized environments, Performance and Capacity Planning skills, Analytical skills. Infrastructure architect	GTS-0334064	9 years	11 years	Gurgaon	Gurgaon
Note: Only short-listed candidates will be called for the interview					

Integrated Technology Services (ITS)

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC: Naresh Kasula - nakasula@in.ibm.com - Profiles to be sent to nakasula@in.ibm.com after upload on GOM					
AIX Systems Administrator	ITD-0314760	5+ years	5+ years	Bangalore	Any IBM Location
Suse Linux with GPFS – ITD-GD	ITD-0314679	4+ years	4+ years	Bangalore	Any IBM Location
MAINFRAMES STORAGE - ITS					
Brief Job Description: Basic understanding and working knowledge on DFSMS and ACS routines. Working knowledge on DFHSM. Basic understanding on the Tape. Management system like CA-1, DFSMSrmm. Understanding of Disaster Recovery.	ITD-0269781	5+ years	5+ Years	Bangalore	Any IBM Location
CICS Admin	ITD-0266784	3+ years	3+ years	Bangalore	Any IBM Location
SPOC: Alamelu Palaniappan/India/IBM					
Strategy & Market Insights Support Lead - GMU					
<p>Job Description The Strategy & Market Insights Support Lead is a multi-faceted role with high visibility and growth prospects. The ideal candidate will be required to work closely with the GMU Leads and will have the ability to gather and analyze data related to business and program pipeline performance.</p> <p>Desired Candidate Experience "</p> <p>Primary Activities</p> <p>Pipeline Analysis & Reporting</p> <p>Play a lead role in the overall Specialty Program Management System – strategy / execution plans</p> <p>Build Marketing Strategy Template for each GMT – populate with core MI research data and create a solid base for each GMT to expand their strategy and plans.</p> <p>Work with MI to pull different reports and research insight to help us better understand our market with some analysis skills – especially in the area of GE / Cloud / Competitive environments</p> <p>Develop personal relationships with the GMT leaders to drive deeper understanding of their business processes and identify best practices</p> <p>Promote the best practices across GMU community</p> <p>Secondary/ Supporting Activities</p> <p>Provide input to management reviews</p> <p>Participation in meetings with GMU teams</p> <p>The Strategy & Market Insights Support Lead is expected to acquire subject matter expertise in IBM's marketing structure, sales and opportunity management processes, gain expertise with the Sales & Marketing operation systems & data base. Strategy / Market Insights, Specialty Program Management, Cloud Strategy</p>	S_D-0383386	3- 5 yrs	3- 5 yrs	Noida	Noida
Marketing & Communications Support Lead - GMU					
<p>Job Description The Marketing & Communications Support Lead is a multi-faceted role with high visibility and growth prospects. The ideal candidate will be required to work closely with the GMU Leads and do the Database Management, Build Templates / ProFormas for GMT teams, Sounds Byte Reference Book, Collate GMT Communications Strategy & Plans and assist in Metrics Management, Tracking and Reporting</p> <p>Desired Candidate Experience "Primary Activities</p> <p>Database Management</p> <p>Distribution List Management</p> <p>Building Communication and Co-Marketing Templates</p>	S_D-0383387	3- 5 yrs	3- 5 yrs	Noida	Noida

<p>Documents Building Presentation Decks – Content / Plans / Guidance General Tracking & Reporting – Metrics Management systems Work with CMT team based in the GMC to build a more robust metrics management on co-marketing Funding tracking via spreadsheets Manage Timeline requirements Source materials – WW/ GMU/GMT Package up Kits / “in-a-box” materials for GMTs. Use the marketing management tools (MMPT/BAT) to manage ISV program tracking. Posting information on WIKI/TR</p> <p>Secondary/ Supporting Activities Provide input to management reviews Participation in meetings with GMU teams</p> <p>The Marketing & Communications Support Lead is expected to acquire subject matter expertise in IBM's marketing structure, Communication processes, gain expertise with integrated marketing & ISV support.</p>					
<p>PW Programs & Enablement Support Lead - GMU</p> <p>Primary Activities Database / Administration updates on the PartnerWorld Tool Build Presentation Decks – Content / Plans / Guidance / Launch / OI/OO metrics / Org Charts General Tracking & Reporting – Metrics Management systems – PW / Web / SSB Manage Timeline requirements Source materials – WW/ GMU/GMT Ensure ALL HANDS and other monthly calls are scheduled Weekly Dashboard Email Shell Posting information / Managing TR and WIKI Building “in-the-box” type kits for sales plays</p> <p>Secondary/ Supporting Activities Provide input to management reviews Participation in meetings with GMU teams</p>	S_D-0383388	3- 5 yrs	3- 5 yrs	Noida	Noida
<p>Global Alliances - Demand Programs Campaign Planner</p> <p>Brief Job Description Act as an extension to the Global Alliance Solutions Marketing Team, works with Growth Market Unit, Countries and Brands. Requires a strong understanding of the campaign planning process and assists GMU team with campaign & tactic planning and execution. Candidate will be driving the Alliance marketing planning and reporting functions. Provide marketing support for all selected Alliance partners for each GMT, including Demand Program planning, tools compliance, budget acquisition, execution monitoring and results tracking. Ensure all deadlines are met and planning information is complete to enable tracking of results. Adheres to the marketing process, business controls and demonstrates proper application of the marketing tools. Maintains flexibility to respond to business gaps while keeping program execution on course. Strong proactive communications to teams on progress, issues and need for problem resolution. Experience with major Alliances, such as SAP, Oracle, Juniper, Cisco, Infor desirable Takes the initiative and the leadership to drive programs with minimal direction</p>	S_D-0381325	5 – 7 yrs	5 – 7 yrs	Bangalore	Bangalore
<p>IT strategy and support</p> <p>Job Description Provide a narrative that describes the purpose of the documented role, including key measures of success. The narrative should contain enough detail that a novice can understand the summary. PBCs will be based on information from this section. Job description: Work with business team to support IT development and day to support operations for digital projects. Includes services and Csuite web presences; mobile presence; social media tools; content management ; and support and problem-solving for country teams. This job is very much focused on execution and ongoing support. Job will require i(1)interlock and regular communication with IT development teams; candidate must be able to understand</p>	GTS - 0382508	3 – 7 YRS	3 – 7 YRS	Bangalore	Bangalore

business requirements and work with development teams to solution; (2) knowledge of ibm.com standards and tools; (3) must be familiar with the technology to support web, mobile and digital; there are a multitude of "one-off" digital projects that need to be executed (interactive books, assessment tools etc); (4) self motivation and ability to work independently; candidate will work with IT lead on my team					
Advanced Analytics Professional Qualifications: <ul style="list-style-type: none"> • University graduate level degree including statistics, data mining, data analysis • Extensive experience in areas of analytical techniques optimization (linear, mixed integer, constraint programming), simulation, predictive analytics, pattern recognition, data analysis, and operations research. Required: <ul style="list-style-type: none"> • Master's degree in Statistics or Operations Research • 3+ years experience in database management, data mapping, data validation and applied/hands-on statistical analysis and optimization modeling using such tools as SPSS / ILOG to build models and perform multivariate analysis. • 2+ years experience in the area of supply chain management • Strong teaming, interpersonal and communications skills • English: Very Good Preferred <ul style="list-style-type: none"> • PhD degree in Statistics or Operations Research • 5+ years experience in applied statistical modeling/analysis and data mining tools • 5+ years experience in database management, data mapping, data validation and applied/hands-on statistical analysis and optimization modeling using such tools as SPSS / ILOG to build models and perform multivariate analysis. • 4+ years experience in the area of supply chain management • 2+ years of programming in Java or C++ • Experience working directly with external clients and senior executives • English: Excellent 	ISC -0383384	5 – 10 yrs	5 -10 yrs	Bangalore	Bangalore

Sales & Distribution (S&D)

STG - General Requirement

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC – Shankar Kannan - Shankar Kannan1/India/IBM					
STG - Client System Manager / Territory Sales Representative Brief Job Description :Enterprise Sales of Server & Storage Business across verticals. Mandatory Requirement: Minimum 5 - 10 years of experience in selling all kinds Server and Storage sales (X,P Series,Storage) handling Large Accounts. Educational Qualification: BE / B. Tech./MBA/Any	S_D-0337882	5 Years	10 Years	Mumbai, Pune, Delhi,	Mumbai, Pune ,Delhi,
STG - FTSSS - System Integrators Brief Job Description - Responsible for handling Solutions sales/system integration for IT Hardware includes (X,P Series,Storage Solutions. Mandatory Requirments - Solution Architects / Technical Advocates/Pre sales solutions conslutants b/w 5 - 8 Yrs of exp is preferred	S_D-0376666	5 Years	8 Years	Chennai, Bangalore ,Delhi, Mumbai, Kolkatta	Chennai, Bangalore, Delhi, Mumbai, Kolkatta
STG - Technical Specialist Brief Job Description - Responsible for handling Solutions sales/system integration for IT Hardware includes (X,P Series,Storage Solutions. Mandatory Requirments - Solution Architects / Technical Advocates/Pre sales solutions conslutants b/w 5 - 8 Yrs of exp is preferred	S_D-0375442	5 Years	8 Years	Chennai, Bangalore, Delhi, Mumbai, Kolkatta	Chennai, Bangalore, Delhi, Mumbai, Kolkatta
STG - Field Tech Sales Specialist Brief Job Description - Responsible for handling Solutions sales/system integration for IT Hardware includes (X,P Series,Storage Solutions. Mandatory Requirments - Solution Architects / Technical Advocates/Pre sales solutions conslutants b/w 5 - 8 Yrs of exp is preferred	S_D-0375444	5 Years	8 Years	Chennai, Bangalore, Delhi ,Mumbai, Kolkatta	Chennai, Bangalore, Delhi, Mumbai ,Kolkatta
Skill and Job Description	GOM Code	Relevant Experience	Total Experience	Joining Location	Interview Location
SPOC: Shiva K Chandrashekar/India/IBM					
IT Architect- Voice and Data Brief Job Description : Information Technology Infrastructure Architect needed to review, architect and develop solutions, and to drive project delivery across all infrastructure domains for a premier provider of fire, communications and security products and services. Formulates strategic IT plans and strategies for the enterprise, factoring in a strong knowledge of the future vision of the organization. Uses this information to significantly influence future IT strategy. Prepares enterprise-wide architectural strategy and gap analysis recommendations, commensurate with business direction, for presentation to senior IT management	S_D-0366460	7-9 years	10-15 years	Bangalore	Bangalore

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to

https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

Communication Specialist - S&D Brief Job Description: Manage IT communications - Strong initiative and creativity to take IT communications to the next level. Must be proficient in preparing presentations, technical writing and mass communication * Experience in designing, developing Web contents, and delivering print and web communications; minimum 5 years * Ability to effectively communicate to personnel at various levels in the organization * Excellent writing skills with a strong sense of quality control * Creative, analytical, organized * Ability to manage competing tasks and demands * Proficient with MS office suite * Excellent teamwork skills; self-motivated and goal-oriented * Excellent active listening skills. Promote the value of IT through the use of a global communication framework	S_D-0366455	4-6 years	5-8 years	Bangalore	Bangalore
IT Service Manager - S&D Brief Job Description: IT service manager is responsible for ensuring agreed targets and conditions are met on behalf of a company or organization. The role involves maintaining appropriate service level agreements (SLAs) within a business. Certified ITIL Services Management, PMP, IT Security compliance Services manager is customer relationship manager and customer operations manager. customer service managers are expected to understand and satisfy their customers' requirements and exceed their expectations if possible. • providing help and advice to customers using your organisation's products or services; • communicating courteously with customers by telephone, email, letter and face to face;	S_D-0366453	7-9 years	10-12 years	Bangalore	Bangalore
Information Technology Business Analyst / Consultant Brief Job Description: An information technology consultant provides technical expertise in areas of information systems design, software programming and development, information business strategies and system analysis. An information technology business analyst is responsible for an organization's technological development and direction. The knowledge and abilities of an information technology business analyst can be applied in a variety of corporate settings. The Business Analyst is a crucial role in creating and maintaining the strategic partnership between Business needs and Technology delivery in an Agile development environment.	S_D-0366451	7-9 years	10-12 years	Bangalore	Bangalore

SWG Double Referral Bonus Program

The SWG Double Referral Bonus Program is open for IBMers to refer prospective sales professionals to the SWG Group across IBM locations in India and avail the Double Referral Bonus applicable with this program.

SPOC – Anil HN Kumar

<p>Technical Sales Rep</p> <p>Brief Job Description : The Predictive Analytics Solutions Architect (PASA) will work as part of a cross-functional sales team, focused on mapping predictive analytic technology solutions into our customer's business environments to achieve optimal return on investment. The PASA is expected to operate on multiple levels—translating high level business goals and strategic initiatives into predictive analytics solutions, and would be seen as a trusted advisor to business sponsors and senior executives within the potential client. Key Skills required include hands-on experience in creating, defining and implementing Predictive Analytic Solutions and a keen appreciation of Change Management, Business Process Analysis and Program Management. The ideal candidate for this position is agile, creative, and able to span the multiple disciplines</p> <p>Educational Qualification: BE / B. Tech./MBA/Any Degree.</p> <p>Skill sets required: Excellent communication, listening, client handling skills.</p> <p>Mandatory Requirements: Expert-level understanding of the SPSS technology, including Modeler, Decision Management, Collaboration & Deployment, Statistics and our evolving enterprise architecture. Hands-on experience in solving customer business problems using predictive analytics. Understanding of Data Collection and Market Research techniques highly preferred. If previous SPSS product / solutions experience is not demonstrated, the equivalent experience in advanced applied analytics and a strong willingness to ramp quickly on SPSS products is an absolute requirement. • Ability to use the SPSS products to build Proof of Concepts.</p>	S_D-0363439	6 - 10 years	8 years	Mumbai, Bangalore	Mumbai, Bangalore
<p>SPSS Specialty SSR</p> <p>Brief Job Description : We seek a proven software solution sales professional. The main function of the role is to achieve quarterly software and services revenue targets with named key clients in this sector, while at the same time developing a strategic, deeper relationship with these organizations which will create the platform for their enterprise wide usage of SPSS Predictive Analytics solutions. The successful candidate will be expected to uncover, pursue and convert new business opportunities, exploit these as a platform for the development of strategic account relationships, and maintain a high level of professionalism and customer satisfaction.</p> <p>Educational Qualification: BE / B. Tech./MBA/Any Degree.</p> <p>Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements 5 years experience in and successful track record selling complex software solutions in BFSI, Telco or Retail sectors</p> <ul style="list-style-type: none"> At least 5 years experience in winning seven figure deals At least 5 years experience in and proven in a similar challenge of working with large organizations to quickly develop a portfolio of opportunities - creating short term tactical opportunities\ At least 5 years experience in good understanding of analytics solutions (e.g. predictive analytics, business intelligence, data mining, CRM analytics, consumer insight 	S_D-0363432	6 – 10 Years	8 Years	Delhi, Mumbai, Bangalore	Delhi, Mumbai, Bangalore

applications etc)					
At least 5 years experience in working for a publicly quoted, enterprise software solutions company or small, entrepreneurial organizations					
CSSR – Lotus Notes Brief Job Description : The Client Representative Is Responsible For The Total Client Relationship With One Or More Important IBM Clients Or Competitive Prospects, Including Traditional Large Accounts, Oems, Business Partners And Distributors And End-Users Of Ibm Technology. Educational Qualification: BE / B. Tech./MBA/Any Degree. Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements Handling Large Accounts with Excellent Client Relationship skills.	S_D-0363085	6 – 10 years	6 years	Delhi,	Delhi,
CSSR Brief Job Description : The Client Representative Is Responsible For The Total Client Relationship With One Or More Important IBM Clients Or Competitive Prospects, Including Traditional Large Accounts, Oems, Business Partners And Distributors And End-Users Of Ibm Technology.. Educational Qualification: BE / B. Tech./MBA/Any Degree. Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements Handling Large Accounts with Excellent Client Relationship skills.	S_D-0363084	6 – 10 Years	6 Years	Bhubaneshwar, Raipur, Hyderabad, Vizag, Pune, Mumbai, Delhi	Bhubaneshwar Raipur, Hyderabad, Vizag, Pune, Mumbai, Delhi
SWITA Technical Sales Brief Job Description : Individual contribution role <ul style="list-style-type: none"> Over 8-10 yrs of experience in IT in the areas of software development/system analysis, pre-sales/technical solutioning Experience (at least 2-3 yrs) with technical solution definition in response to client business requirements. Come up with Solution Architecture (logical, application architecture must; additional capability to define deployment view of the same) Experience of domestic client engagement - requirements gathering, provide inputs for client RFI/RFPs, respond to client RFPs, work with business partners, prepare and deliver technical solution presentations Familiarity with IBM SW Stack (at least two of the following BPM/middleware, database/BI, system management, portal/collaboration) a big plus; else any competing Java/J2EE vendor stack in these categories ideally candidates from reputed SW development houses with strong delivery/system design background are needed - but we can also consider soln architects from competition like ORCL, MS etc. Educational Qualification: BE / B. Tech./MBA/Any Degree. Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements Cross Functional area skills / solution architects in Delivery//Presales role.	S_D-0363504	6 – 10 Years	6 Years	Mumbai, Chennai	Mumbai, Chennai
SPOC – Anil HN Kumar SWITA Technical Sales Brief Job Description : Individual contribution role <ul style="list-style-type: none"> The Candidate should have atleast 8-10+ years of in the IT industry - with a tier 1 company (Oracle, Microsoft, Infosys, Wipro, TCS , GBS , ISL Internal). Hands on experience with middleware technologies like Java,Databases,Portals, etc. Must have at least 3 years of experience in architecting multi-product solutions. Good Communication skills are required to interface with senior customers and sales leaders. Good understanding of 	S_D-0363707	8 – 10 Years	8 Years	Mumbai	Mumbai

<p>technology to help understand issues and be an active interface between clients and IBM.</p> <ul style="list-style-type: none"> • High degree of motivation and energy to work in pre-sales environment, and a winning attitude. Needs to be a self-driven individual, who can work with little or no supervision. • Knowledge of IBM middleware products or equivalent is required • This job provides an opportunity to use technical skills with key IBM business partners to help drive the adoption of IBM's SW Strategy across 5 brands WebSphere, Information Management, Lotus, Rational and Tivoli. • The Architects will have the responsibility of working with customers in building technical relationships with them, providing architectural guidance on their solutions, leading cross brand RFPs, leading Proof of concepts, ensuring timely and efficient delivery of software proposals/bids. • Responsible for defining best practices oriented solution designs and enterprise architectures. Work with brands in PoCs, project manage the pilots and solution designs, help in solution assurances, assist in RFPs/ RFI, manage technical queries on IBM products. • Viewed by clients as a trusted advisor when proposing new solutions, deployment of solutions undertaken by the client and adjustments to existing solutions. <p>Educational Qualification: BE / B. Tech./MBA/Any Degree. Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements</p> <ul style="list-style-type: none"> • Looking for talented and highly motivated Software Architects to work with the sector accounts in IBM Software Group. 8-10+ years of IT consulting or pre-sales experience, with at least 7 years in technology sales in a multi-national software vendor environment. Minimum of 3+ years working in an architectural role with a strong expertise in architecting solutions for clients. Strong technical skills and preferably a working knowledge of areas of the IBM product portfolio. Use of repeatable methodologies in Solution Design and industry domain knowledge in Public Sector/FSS/ Comms/Industry and Distribution. 					
<p>SPOC – Anil HN Kumar Client Technical Specialist Maximo , Position 1</p> <p>Brief Job Description</p> <ul style="list-style-type: none"> • Perform business analysis and bid support, identifying customer pains and requirements in order to propose compelling technical and commercial solutions. Respond to technical sections of formal RFIs (requests for information) and RFP/Qs (requests for proposals/quotations) and similar sales-oriented documents. Liaison with potential and existing customers, participating in customer meetings and presentations, proof of concepts (PoCs), and demos. Responsible to maintain Demo Platforms internally to demonstrate on-site customers. Ability to communicate confidently to all levels throughout an organization including board members and CxOs about technical, commercial and project management issues. Understand customer's technical infrastructure, architecture and management strategies and can position Tivoli solutions competitively to add value. Provide feedback on all technical questions about Tivoli products and integrations with third-party vendors where appropriate, including product architecture, features and design. Project coordination and Implementation to ensure execution of Proof of Concepts/Trials, and smooth transition of customer information as an opportunity progresses through the sales cycle. • Able to produce a written proposal including a business description of the customer problems and of the benefits that the Tivoli products will deliver. 	S_D-0363709	7-10 years	7 years	Bangalore	Bangalore

Educational Qualification: BE / B. Tech./MBA/Any Degree. Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements Atleast 2 Yrs of exp in Maximo products					
System Z Software Sales Specialist Brief Job Description <ul style="list-style-type: none"> 8-10 years of SW product selling experience - product positioning and visioning the clients.. Experience in orchestrating Enterprise deals and capability to manage complex solution sales. Preferred exposure to selling in FSS and govt clients. Experience in responding to RFPs and commercial negotiations knowledge of systems platforms is a bonus Educational Qualification: BE / B. Tech./MBA/Any Degree. Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements Software Product selling exp	S_D-0314480	8-10 years	8 years	Mumbai, Bangalore, Chennai	Mumbai, Bangalore Chennai
WebSphere Sales Specialist Brief Job Description <ul style="list-style-type: none"> * 8 -10 years of Work Experience * MBA with good communication skills * Working with a MNC (Oracle, TIBCO, Savion, Cordys) or large SI like (Wipro, TCS) * Preferably sold BPM, Integration portfolio in his sales career * Good sales record/achievements Mumbai – opportunistic accounts Delhi – Invest Accounts Educational Qualification: BE / B. Tech./MBA/Any Degree. Skill sets required: Excellent communication, listening, client handling skills. Mandatory Requirements Opportunistic accounts exp for Mumbai and Invest accounts exp in Delhi	S_D-0364410	8-10 years	8 years	Mumbai, Delhi	Mumbai, Delhi

S&D - General Referral Bonus

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
Business Unit Advisor (SPOC – Shiva K C - shivacha@in.ibm.com) Brief Job Description : This role involves diverse nature of activities including reporting, analysis, participating/driving special projects, working on datasets to provide meaningful insights, sales tools management and business controls compliance. Provide support and work with Sales Leadership (GMU/WW/IOT), Sales Ops Leader (GMU/WW/IOT) and Worldwide Sales Operations to integrate and report metrics. Ensure reporting is consistent and as per standardized IBM metrics. Metrics will include opportunity management, load, deployment model, standardized reports, and analysis. Provide operational support to the GMU/GMT/IOT/WW sales team; make informed recommendations and enable informed decisions via accurate information to improve pipeline and performance view. Support revenue forecast process, as needed and Act as a focal point for Sales Operations pervasive issues and provide guidance	S_D-0376203	4 years	6 – 10 years	Hyderabad	Hyderabad/ Bangalore/ Noida
ISM CoE Manager (SPOC – Shiva K C - shivacha@in.ibm.com) Brief Job Description: IBM Sales Model CoE Manager primary responsibility to act as a program manager for Sales Planning activity executing key activities and initiatives managing a team of 15 resources in executing key sales processes under IBM sales Model and manage sales operations projects /assignments for enhanced sales/seller effectiveness. This role requires to provide end-to-end execution of specific processes such as Client Opportunity and Territory Design as well as Sales Resource Alignment, giving support and direction to the business with an emphasis on planning and reporting, business analysis and decisions support, managing the development, implementation of the global strategy for sales model information analysis, and fostering collaboration and territory optimization. The tools supported are Topt, MAP, FRS	S_D-0372916	4 years	6 – 10 years	Hyderabad	Hyderabad/ Bangalore/ Noida
SI&A-Reporting Analyst (SPOC – Shiva K C - shivacha@in.ibm.com) Brief Job Description: As a Sales Information Analyst, support the objectives of the Reporting and Analysis Center of Excellence (COE) by delivering manual and automated reports. You will interact with Business Units across the globe through relationship teams and develop and/or modify business critical reports based on stakeholder requirements. Your responsibilities include : - Independently developing and/or maintaining reports. - Grasp database schema and produce ad-hoc reports. - Upgrade / maintain existing database queries. - Deliver periodic reports on key Performance Metrics for Sales units across the Globe. Strong arithmetic abilities and good grasp of mathematical operations. Ability to drill-down and perform root-cause analysis.	S_D-0376200	2 – 4 years	4 - 5 years	Hyderabad	Hyderabad/ Bangalore/ Noida
SPOC: Shankar Kannan1/India/IBM GB - Geo Expansion Project Manager					
Brief Job Description - Responsible For The Daily Operation Of The Project Office. It Requires Sound Business Knowledge Of The Program's Strategic Plan And Direction. This is a senior role working under the direction of the Project Executive.	S_D-0372970	5 Years	8 Years	Bangalore	Bangalore

Mandatory Requirements: Candidate interested in General Project Management preferred from Bangalore.					
GB - Territory Sales Representative / Leader					
Brief Job Description - Responsible for handling solution sales includes Hardware/software application for Enterprise clients. Mandatory Requirements : Large Account Management & Client Handling Skills.	S_D-0381312	5 Years	10 Years	Cochin, Coimbatore ,Chennai ,Pune ,Mumbai, Delhi	Chennai ,Cochin, Delhi ,Kolkatta
GB - CITA					
Brief Job Description : This Role Assume Overall Technical Responsibility For The Success Of Proposed Solution Design, Content, Construction, And Integration In A Given Infrastructure Or Industry. Mandatory Requirements : Professional Knowledge Related To functions, processes & business transformation models in Manufacturing Industry. Communication/Negotiation Problem Solving Contribution/Leadership Impact On Business/Scope	S_D-0381317	8 Years	12 Years	Mumbai	Mumbai
BPO - Channel Sales Manager - Hyderabad					
Brief Job Description - Responsible for handling solution sales includes Hardware/software application for Channel Business. Mandatory Requirements - Candidates 6 Years experience handling Channel Sales, preferably in IT and at least 4 years in Hyderabad market.	S_D-0337882	5 Years	7 Years	Hyderabad	Hyderabad
BPO - Technical Advocate					
Brief Job Description - Responsible for handling Solutions sales/system integration for IT Hardware includes (X,P Series,Storage Solutions. Mandatory Requirements - Solution Architects / Technical Advocates/Pre sales solutions consultants b/w 5 - 8 Yrs of exp is preferred	S_D-0366109	5 Years	8 Years	Pune,Bangalore	Bangalore
BPO - Channel Sales Manager - Bhubaneswar					
Brief Job Description - Responsible for handling solution sales includes Hardware/software application for Channel Business. Mandatory Requirements - Candidates 6 Years experience handling Channel Sales, preferably in IT and at least 2 to 3 years in Orissa market and candidates with exp in handling Orissa/Bihar/Chattisgarh & Jharkhand markets is required.	S_D-0337882	5 Years	7 Years	Bhubaneswar	Bhubaneswar
BPO - IT Architect					
Brief Job Description - Responsible for handling Solutions sales/system integration for IT Hardware includes (X,P Series,Storage Solutions. Mandatory Requirements - Solution Architects / Technical Advocates/Pre sales solutions consultants b/w 5 - 8 Yrs of exp is preferred	S_-0366111	5 Years	8 Years	Bangalore	Bangalore
BPO – Support Operations & Channel Enablement Specialist					
Brief Job Description : Responsible for Training & Enablement Program Coordination: - To be a focal point for Technical Enablement Workshops - Broadcasting IBM Technical Enablement workshops to SI's (System Integrators) - Managing the Enablement Calendar for SIs, - Managing technical Webinars, (Planning, execution, reporting) - Managing technical Roadshows, Certifications (Planning, execution, reporting) Mandatory Requirements : Prior Experience on handling Projects/presentations / client interaction/MS Office. (Internal IBMers preferred)	S_D-0373359	4 Year	5 Years	Bangalore	Bangalore
SPOC: Jeanne - Jeanne Pushpa2/India/IBM					
Channel Enablement Marketing Manager, Solutions : (Internal Candidates Only)	S_D-0334973	8-10 years	8-10 years	Bangalore	Bangalore
Brief Job Description: The Channel Enablement Marketing Manager is a multi faceted role with high visibility and growth potential. The ideal candidate will have the ability to manage, develop and execute Channel Enablement programs in conjunction with their teammates to support our NA Business Partners and our NA BP IBM sales teams to generate opportunity					

identification (OI) and pipeline.					
SPOC: Jeanne - Jeanne Pushpa2/India/IBM BP MM Channel Marketing Communications Specialist (Internal Candidates Only) Brief Job Description: The Marketing Communications Specialist is a multi faceted role with high visibility and growth potential. The ideal candidate will have the ability to manage, develop and execute Communication vehicles for our internal and external sellers.	S_D-0334959	8-10 years	5 years	Bangalore	Bangalore
SPOC: Jeanne - Jeanne Pushpa2/India/IBM Database Marketing Brief Job Description: Database marketing experience Technical skills in programming, sql, etc Has worked with marketing automation tools - important key words: Unica, Eloqua, Aprimo, Cognos BI, Siebel, SPSS, QMF Consumer marketing background preferred Data manipulation, SQL, relational databases. campaign planning and execution, demand generation.segmentation, targeting, list selection, testing and analysis to achieve business objectives and improve the effectiveness of marketing program, Marketing Database and CRM Requirements Apply Database Marketing principles and techniques to identify the right customers or prospects for programs or segments, Business Skills: planning & project management skills, numeracy, excellent written and verbal communications skills, knowledge of consulting methods, strong presentation skills, marketing automation principles, Alignment of target audience to prioritized offering/solution focus area * Languages : English language fluency	S_D-0382167	3 years	5 years	Bangalore	Bangalore
SPOC: Jeanne - Jeanne Pushpa2/India/IBM Demand Programs Manager - IBM Global Marketing Center - S&D Brief Job Description : Need strong candidate to serve as a Demand Programs Manager in IBM's Global Marketing Center (GMC) located in Bangalore, India. This person will manage approximately 30 Demand Programs Professionals in the GMC and will report to the GMC's Demand Programs Community Leader. This individual should be a fast learner with strong communication skills and excellent interpersonal skills.	S_D-0365449	5-10 Years	5-10 Years	Bangalore	Bangalore
SPOC: Jeanne - Jeanne Pushpa2/India/IBM Digital Marketing People Manager - IBM Global Marketing Center - S&D Brief Job Description : Need strong candidate with strong digital marketing background to be a Digital Marketing people manager in IBM's Global Marketing Center (GMC) located in Bangalore, India. This person will manage approximately 30 digital marketing Demand Programs Professionals in the GMC and will report to the GMC's Demand Programs Community Leader. This individual should be a fast learner with strong communication skills and excellent interpersonal skills	S_D-0365459	5-10 Years	5-10 Years	Bangalore	Bangalore
Note: Only short-listed candidates will be called for the interview.					

Special Referral Program for Women

Diversity is a business imperative at IBM. We are committed to building an inclusive work culture that encourages diversity of talent and leadership. One of the key focus areas for IBM in India under the Diversity initiative is the advancement of women. IBM is committed to recruit, retain and promote the best women talent available. Here is your opportunity to contribute by encouraging and inspiring women professionals to join our diverse workforce at IBM India.

Integrated Technology Delivery – Domestic

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC – Vikas Gupta -vikgupt5@in.ibm.com					
Application Security Brief Job Description: Looking for a resource with hands on experience in IT security be certified ethical hacker must have understanding of security tools assessment vulnerability etc	ITD-0264754	4 years	5 years +	Noida	Noida
Aix Admin Brief Job Description: looking for a resource with hands on experience in AIX Server administration , with HACMP , LPAR , DLPAR . HMC	ITD-0264764	4 years	5 years +	Noida	Noida
Kenan Arbor Billing Brief Job Description: Resources with Hand on experience ein Kenan Arbor Billing , CRM & order Management	ITD-0274057	4 years	5 years +	Noida	Noida
Oracle CRM Brief Job Description: Looking for resources from telecom background with hands on experience in oracle apps CRM, Order Management etc	ITD-0274057	4 years	5 years +	Noida	Noida
Websphere Admin Brief Job Description: Looking for resource with experience in web sphere administration , WPS etc	ITD-0274702	2 years	3 years +	Noida	Noida
Note: Only short-listed candidates will be called for the interview.					

Special Referral Program for Women

Diversity is a business imperative at IBM. We are committed to building an inclusive work culture that encourages diversity of talent and leadership. One of the key focus areas for IBM in India under the Diversity initiative is the advancement of women. IBM is committed to recruit, retain and promote the best women talent available. Here is your opportunity to contribute by encouraging and inspiring women professionals to join our diverse workforce at IBM India.

Global Business Services – Domestic

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC – Selwyn Mascarenhas - Selwyn Lj Mascarenhas/India/IBM)					
SAP FICO / CO Only /FI (Funds Management Experience) Brief Job Description: Candidates would be required to provide functional expertise within SAP, specifically in any of the modules FICO/TR. The ideal candidate should have spent around 2 years with minimum two full cycle implementations in the specific SAP module and should have good communication skills. He/She should also have had around 3-4 years' experience in a functional capacity. All projects are based in India. All Business Consulting positions will require extensive travelling on project sites in India.	GBS-0229454	4 years	7 years	Will be communicated post candidate screening and selection	Will be communicated post candidate screening and selection
SAP SD Brief Job Description: The candidates would be required to provide functional expertise within SAP, specifically in the any of the modules MM / WM / QM.* The ideal candidate should have spent around 2 years with minimum 2 full cycle implementations in the specific SAP module, and should possess good communication skills .He/She should also have had around 3-4 years' experience in a functional capacity.	GBS-0270415	4 years	7 years	Will be communicated post candidate screening and selection	Will be communicated post candidate screening and selection
SAP APO Brief Job Description: The candidates would be required to provide functional expertise within SAP, specifically in the any of the modules MM / WM / QM.* The ideal candidate should have spent around 2 years with minimum 2 full cycle implementations in the specific SAP module, and should possess good communication skills .He/She should also have had around 3-4 years' experience in a functional capacity. All projects are based in India. All Business Consulting positions will require extensive travelling on project sites in India .	GBS-0270410	4 years	7 years	Will be communicated post candidate screening and selection	Will be communicated post candidate screening and selection
SAP MM Brief Job Description: The candidates would be required to provide functional expertise within SAP, specifically in the any of the modules MM / WM / QM.* The ideal candidate should have spent around 2 years with minimum 2 full cycle implementations in the specific SAP module, and should possess good communication skills .He/She should also have had around 3-4 years' experience in a functional capacity. All projects are based in India. All Business Consulting positions will require extensive travelling on project sites in India	GBS-0229456	4 years	7 years	Will be communicated post candidate screening and selection	Will be communicated post candidate screening and selection
Note: Only short-listed candidates will be called for the interview.					

Diversity Hiring – ITD Domestic

Diversity is a business imperative at IBM. We are committed to building an inclusive work culture that encourages diversity of talent and leadership. One of the key focus areas for IBM in India under the Diversity initiative is the advancement of women. IBM is committed to recruit, retain and promote the best women talent available. Here is your opportunity to contribute by encouraging and inspiring women professionals to join our diverse workforce at IBM India.

Skill requirements:

Skill and Job Description	GOM Code	Relevant Exp.	Total Exp.	Joining Location	Interview Location
SPOC – Kanika Handa (kanika.handa@in.ibm.com)					
Security Compliance Executive					
Brief Job Description: 2+ Years system administrator/ security/ compliance role • Audit / compliance testing experience Telecom Billing	ITD-0343854	3-5 years	3-5 years	Bangalore Delhi	Bangalore Delhi
Brief Job Description: 1.Prepaid, Postpaid and Roaming Configuration in Billing system. 2. Providing production support/customer support for billing system, Bill formatting system. 4. Monitor processes, logs, schedule batch processes, space availability and house keeping of different application servers. 5. Troubleshooting, Error Rectification, Customer Query/problem Resolution within defined time. 6. Generate and provide daily and ad hoc reports for end users and management. 6. Upload Prepaid files in Billing system 7. Automation of Processes by developing Stored Procedures/Shell Scripts. Datastage Admin	ITD-0358646	3-5 years	3-5 years	Pune	Pune
Brief Job Description: 1.Good in ETL fundamentals, should be able to apply Datastage best practices 2.Design of Datastage (With Parallel Extender) ETL 3.Development and testing of Datastage ETL jobs 4.Good exposure to Oracle Database 5. Preferably worked on any migrations from Informatica to Datastage. 6.SQL expert on DB2	ITD-0358667	3-5 years	3-5 years	Pune	Pune
SPOC – Vikas Gupta (Vikgupt5@in.ibm.com)					
Netcool Admin					
Brief Job Description: Various Enterprises Tools Deployment for DC Operations for Database, Middleware, Email Solutions, Citrix & in Different OS Areas. ITCAM & SM Tools Knowledge, Exposure on ITM & other Tools of Tivoli Family Tools for asset, licensing, Help desk ITM 6.1,Maximo,Remedy, netcool, Tools for DC technologies Project Management :Availability, Capacity, Configuration Management Around the above line of management, Ensuring Deployment of the Tools in all the Account. Maximo (TSRM) Technical consultant	ITD-0356949	2+years	4+years	Noida	Noida
Brief Job Description: Tools Team is looking for an experienced Maximo Technical Consultant for a opportunity IBM's esteemed client. • The Maximo Technical Consultant will perform system	ITD-0357028	2 to 6 years	8 years	Noida	Noida

To refer on GLOBAL OPPORTUNITY MARKETPLACE (GOM), IBM India's Recruitment Portal, log on to
https://bluepages.ibm.com/password/vendor/auth/login.wss?code=hr_globalopp

<p>administration and infrastructure support for an enterprise implementation of Tivoli Service Request Manager v 7.1 (TSRM+CCMDB+ TAMIT+ Quick Start 4), including the MEA integration framework.</p> <ul style="list-style-type: none"> • Perform regular maintenance and monitoring activities on the system - automate routine tasks wherever appropriate. • Learn the system configuration and internals entirely and be responsible for evaluating, testing, and implementing any changes at those levels. • Stay current on upcoming features/upgrades/trends and evaluate and implement them as appropriate to keep the system current and optimized. • Evaluate and implement necessary add-on components. • Develop, endorse, and enforce guidelines and standards for product usage and solution development. • The Maximo Technical Consultant will also be expected to help more team members grow their Maximo technical skills through formal and informal knowledge transfer efforts. <p>Education and Skills:</p> <ul style="list-style-type: none"> • 4-year degree in Computer Science or a related field. • 3+ Years experience supporting Maximo/MEA is required. • Experience with TSRMv 6.0 or greater and ITIL framework knowledge. • Ability to diagnose and resolve client problems within service level time frames. • Effective communication (written and oral) and interpersonal skills. • Experience maintaining any enterprise-level system is desired. • This position requires occasional on-call after-hours support. <p>JD for Sr. Administrator – Tivoli Tools</p>					
<p>Brief Job Description: Skills:- ITM 6.x (IBM Tivoli Monitoring) and TCM (required), additional knowledge of Tivoli Netcool suite would be a advantage. Must Have:-</p> <ul style="list-style-type: none"> • ITM /TCM /Netcool skills with 3-6 yrs of experience • Ability & experience to provide expert level support for ITM / TCM Deployment • ITM: Good Knowledge on ITM and TCM Agent Deployment, Experience in setting up and managing TEPS, TEMS,TEMS/ ITM Architecture and TCM gateways. Netcool, omniBus Skill-set is an add on <p>Mandatory Skills:-</p> <p>ITM</p> <ul style="list-style-type: none"> • Install and configure ITM , TEMS, RTEMS, TDW • Configuring OS agents, deploying Universal Agents • Knowledge of TMR, end point troubleshooting. • Working knowledge in AIX / Linux / SunSolaris / UNIX • Understanding on DB2 database • Strong exposure in IBM Tivoli Monitoring • Understanding of architecture of ITM, TEMS (Tivoli Enterprise Management Server), RTEMS (Remote TEMS), TDW (Tivoli Data Warehouse) • Experience in agent troubleshooting issues, Unix Scripting knowledge. • Skilled in regular configuration of situations and workspace design • Good understanding of database structure in TDW • Ability to take a system state backups of ITM deployment • Good to have certification in ITM <p>Preferred Skills:</p> <ul style="list-style-type: none"> • Experience in telecom domain • ITL v2/v3 certification is preferred • Knowledge of network protocols and standards. • Demonstrable understanding of enterprise-level IT operations & security concepts, methodologies and techniques. • Excellent verbal, written and interpersonal skills required. <p>Middleware SDM</p>	ITD-0357421	4+ years	4+ years	Noida	Noida
<p>Brief Job Description: Need resource with good hands on experience in IBM Middleware products with people mangement experience</p> <p>DB2 Tower Lead</p>	ITD-0356949	12 years	12 years	Noida	Noida
<p>Brief Job Description: The Database Tower Lead will oversee all aspects of database work for account as well as provide in-depth and thorough analysis of database requirements and do initiative planning,</p>	ITD-0356949	12 years	12 years	Noida	Noida

<p>people management.</p> <p>In addition, this person will represent the team and work collaboratively on common data projects with TBO, AMS and other cross-competency teams.</p> <p>This person will lead the DB team's efforts to capture, organize, use and analyze data to achieve team's and organizational objectives within the guidelines IBM's policies and procedures.</p> <p>JOB DESCRIPTION:</p> <ul style="list-style-type: none"> • Education: Bachelor's Degree, plus additional related professional training • Years of Experience: 12+ years • 7+Years database administration experience to include one of Oracle versions 9i, 10G, or 11G; Microsoft SQL Server 2005 or 2008; or DB2 version 7.1 or 8.1 or any combination thereof - the ideal candidate will have expert level knowledge in at least one of these database technologies with recent technical experience. • 3 years experience in an environment that contains high transaction volumes, large databases (>2 TB), and large numbers of databases (>100) managed. • People Management (>50+ people) • Other skills/knowledge: <ul style="list-style-type: none"> o Service Management (preferably ITIL certified) experience required; o Familiarity or experience with the workings of a Telecom organization o Ability to multi-task with several complex and demanding concurrent operations; o Excellent written and verbal skills; o Proven ability of working in a team environment, in leading teams and doing people management <p>Very strong skills in:</p> <ul style="list-style-type: none"> • Business use of database technologies, including coding structures and reports <p>Data analysis and modeling</p> <ul style="list-style-type: none"> • Designing and implementing business processes for service management and operations • Experience with the use of data mining and analysis tools such as CDC etc a plus; • Advanced problem solving skills essential; • Excellent time management required and an ability to stay calm in a somewhat hectic environment; • Knowledge of diverse groups, working with a multicultural workforce, and sensitivity and appreciation to cultural differences is required <p>• People Management</p> <p>DUTIES AND RESPONSIBILITIES</p> <ul style="list-style-type: none"> • Coordination of work with staff, vendors and other stakeholders • People Manage the DB team for the account • Serves as lead point of contact for operations takes charge of all aspects of service delivery in the account • Champion the acquisition, implementation, training and adoption of processes and technologies for effective relationship management for all levels of staff according to standard IBM policies and practices. • Serves as a team member on strategic planning efforts for the team. • Implements and reports top matrix data (Incidents, RCA's/RFC's, Security, Policies and Procedures related to all aspects of work) <p>AIX SME</p>					
<p>Brief Job Description:</p> <p>Need 8+ years of experience resource in AIX Administration with good hands on experience in AIX , HACMP ,LPAR ,DLPAR, Maximo EAM Technofunctional Consultant</p>	ITD-0357421	6+years	8+ years	Chennai	Chennai
<p>Brief Job Description:</p> <p>The Maximo Techno-Functional Consultant will perform system administration and infrastructure support for an enterprise implementation of Tivoli Service Request Manager v 7.1 (TSRM+EAM), including the MEA integration framework.</p> <ul style="list-style-type: none"> • Understand and maintain EAM workflows • Perform regular maintenance and monitoring activities on the system - automate routine tasks wherever appropriate. • Learn the system configuration and internals entirely and be responsible for evaluating, testing, and implementing any changes at those levels. • Stay current on upcoming features/upgrades/trends and evaluate and implement them as appropriate to keep the system 	ITD-0357015	2+years	2+ years	Noida	Noida

current and optimized. • Evaluate and implement necessary add-on components. • Develop, endorse, and enforce guidelines and standards for product usage and solution development.					
Datastage Operations- BI Brief Job Description: Resource must have 2+ years of experience in Datastage administration & operations	ITD-0357400	2+years	2+ years	Noida	Noida
MCS Operations-BI Brief Job Description: Resource must have 2+ years of experience in MCS operations	ITD-0357400	2+years	2+ years	Noida	Noida
Note: Only short-listed candidates will be called for the interview.					